



The Scottish Oriental  
Smaller Companies Trust plc

2014

The **Scottish Oriental** Smaller Companies Trust plc

Annual  
Report and Accounts 2014

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## Financial Highlights

### Performance for the year ended 31 August 2014

Net Asset Value*	13.5%	MSCI AC Asia ex Japan Index (£)*	13.2%
Share Price*	17.4%	MSCI AC Asia ex Japan Small Cap Index (£)*	13.0%
Dividend Maintained at 11.5p per share		FTSE All-Share Index (£)*	10.3%

\*Total return (capital return with dividends reinvested).

### Summary Data at 31 August 2014

Shares in issue	31,643,650	Shareholders' Funds	£283.8m
Net Asset Value per share	896.93p	Market Capitalisation	£268.7m
Share Price	849.00p	Share Price Discount to Net Asset Value	5.3%

## Benchmark and Comparative Indices

Since 2003 the Directors have used the Morgan Stanley Capital International AC Asia ex Japan Index as the Trust's benchmark. This Index, being dominated by larger companies, is far from ideal as a performance measurement tool. It has, however, the dual merit of being the most widely recognised regional index and of pre-dating the inception of the Trust in March 1995.

For comparative purposes we are also displaying the Morgan Stanley Capital International AC Asia ex Japan Small Cap Index, which covers the relevant markets with the exception of Pakistan and Sri Lanka. This Index is currently made up of companies with a market capitalisation of between US\$38m and US\$3,269m. The range does not exactly match that of the Trust, which has no lower limit and which invests mainly in companies with a market capitalisation of under US\$1,500m. Nevertheless, it gives a useful indication of the performance of smaller companies in Asia over recent years.

As most investors in the Trust are based in the United Kingdom, the Directors consider that it is also relevant to compare the Trust's performance to that of the FTSE All-Share Index.



## Chairman's Statement

Scottish Oriental's Net Asset Value per share increased by 13.5 per cent over the 12 months, while the MSCI AC Asia ex Japan rose by 13.2 per cent. As the discount narrowed, the share price increased by 17.4 per cent. A performance fee was earned for the fifth year in succession. This is based on a demanding target for the Company's share price total return over three years (the details are set out on page 44).

Revenue returns per share have decreased to 9.59p compared to 14.56p last year, reflecting the increase in our investment in India. We are proposing an unchanged dividend of 11.5p net. The shortfall will be taken from the revenue reserve, as set out on page 46, reflecting our policy, which has been stated in the past, of using the reserve when necessary.

Wee-Li Hee returned from maternity leave in May and resumed her position as co-manager of Scottish Oriental as from July 2014. In this role she has primary responsibility for stock selection. Angus Tulloch remains as co-manager of the Trust. Martin Lau stepped down from a direct portfolio management role with Scottish Oriental but, along with the wider First State Stewart team, continues to generate investment ideas for consideration by its portfolio managers. Tom Allen remains deputy manager of the Trust.

The arrangements for complying with the Alternative Fund Managers Directive, to which I referred last year, are in place with First State Investments (UK) Limited as the Alternative Investment Fund Manager and J.P. Morgan Europe Limited as our depositary.

Our auditors, Chiene and Tait, indicated to us that they wished to resign following notification of an increase in regulation costs which made it difficult for them to audit quoted investment trusts. This was disappointing because the audit of Scottish Oriental has been conducted efficiently for many years. We have appointed Ernst and Young LLP, who are responsible for the audit of these accounts.

In August we agreed a £20 million loan with National Australia Bank fixed for five years at 3.135 per cent; this replaces a similarly sized loan of three years at 2.191 per cent which expired in the same month. Proceeds from this loan are being kept, for the time being, on sterling deposit. No new shares were issued during the year.

As this is written, the portfolio is 93 per cent invested. In general, equity markets appear fully valued and our managers are cautious for the reasons set out on page five. The yield on our current equity portfolio is 2.1 per cent and the historic PE is 18x. We currently have £18.7 million net cash on our Balance Sheet, which will be invested gradually as opportunities emerge in our markets. We remain optimistic about the longer term prospects for smaller companies in Asia.

This year the Annual General Meeting will be held in London at the offices of First State Investments, Finsbury Circus House, 15 Finsbury Circus. I look forward to seeing shareholders there.

James Ferguson  
Chairman  
4 November 2014

## Scottish Oriental's Investment Management Team

Scottish Oriental is managed by the First State Stewart team at First State Investment Management (UK) Limited, previously known as Stewart Ivory & Company Limited (the "Investment Manager"). The Investment Manager is part of Colonial First State Global Asset Management, the consolidated asset management business of The Commonwealth Bank of Australia. The Investment Manager offers a range of products across categories including Asia Pacific and Global Emerging Markets/Worldwide Equities under the First State Stewart umbrella, as well as global fixed interest, resources, property and infrastructure strategies.



**Wee-Li Hee**  
**Portfolio Manager, Asia Pacific (ex Japan) Equities**

Wee-Li joined the Asian Equities team of First State Investments in 2002 as a graduate trainee. She graduated from the University of Leeds with an Honours degree in Accounting with Information Systems in 2000 and gained a Masters degree in Law and Accounting from the London School of Economics and Political Science in 2001. Wee-Li is a CFA charterholder and an Associate member of the UK Society of Investment Professionals.



**Angus Tulloch**  
**Head of Asia Pacific (ex Japan) Equities**

Angus Tulloch is Head of Asia Pacific (ex Japan) Equities at First State Stewart. Angus graduated from Clare College, Cambridge in 1970 with an Honours degree in Economics and History. After working as an accountant for ten years, he joined Cazenove in 1980 where he specialised in Far East equity investment based in Hong Kong and then London. Angus returned to Scotland in 1988, joining Stewart Ivory & Company Limited to establish an Asia Pacific (ex Japan) capability. Since then, this team has gained industry recognition as one of the world's leading specialists in this and the global emerging markets sectors.



## Portfolio Managers' Report

### Summary

In the year ending 31 August 2014, all Asian equity markets performed well, with the Indian market leading the rally. For the first half of the year, fears over the US Federal Reserve further curtailing their bond-purchasing programme weighed on the markets. As the year progressed, these worries were somewhat allayed by positive political developments in India, Thailand and Indonesia.

Scottish Oriental's performance over the year was pleasing both in absolute and relative terms. The Trust benefited from its high weighting in India, where the election of Narendra Modi and his Bharatiya Janata Party led to a new majority government and the greatest prospect for economic reform since Independence. We funded some of our purchases in India with disposals in Korea.

The outlook for the global economy and the performance of Asian equities is uncertain given the unwinding of unconventional monetary policies, slowing demand growth, surplus capacity in a number of industries, political tension and elevated asset values. A high level of public sector debt is a concerning feature of many economies globally as central banks are being forced to adopt highly unorthodox measures to promote and support growth. Longer term, ramifications of global money printing are still unclear. In the light of these challenges, markets are likely to remain volatile and we remain cautious, especially after recent developments in Ukraine and the Middle East. On a more positive note, most Asian economies are net energy importers and countries such as India are benefiting from a significant fall in oil prices.

Much of the above uncertainty is already reflected in the high valuations of quality consumer companies, as many look to their defensible franchises and strong cash flow generating characteristics as a place to hide at a time of minimal cash yields. In contrast, quality cyclical companies are less popular and Scottish Oriental intends to increase its exposure in this area as and when opportunities arise. Nowhere can current valuations be deemed especially attractive.

When such opportunities arise, the Trust will be able to draw down on a £20m sterling-denominated loan from National Australia Bank. This is a five-year loan at a fixed interest rate of 3.135 per cent which is due for repayment on 14 August 2019.

**Wee-Li Hee**

**Angus Tulloch**

First State Investment Management (UK) Limited, Investment Manager

4 November 2014

## Portfolio Managers' Report – continued

### Stockmarket Performance *for the year ending 31 August 2014*

<b>Country</b>	<b>Sterling %</b>	<b>Local Currency %</b>
China	9.8	17.9
Hong Kong	12.0	20.2
Taiwan	16.2	24.6
<i>Greater China</i>		
Indonesia	11.4	28.1
Malaysia	6.5	9.8
Philippines	15.7	21.5
Singapore	8.1	13.5
Thailand	14.1	21.6
Vietnam	25.1	34.7
<i>South East Asia</i>		
India	42.0	40.0
Sri Lanka	14.8	20.6
<i>Indian Subcontinent</i>		
South Korea	9.0	6.9
MSCI*	13.2	18.2

\* Morgan Stanley Capital International AC Asia ex Japan Index



## Portfolio Managers' Report – continued

Country Allocation at 31 August 2014 (based on geographical area of activity)

Country/Region	Scottish Oriental %	MSCI* %	MSCI Small Cap† %
China	15.1	24.8	20.5
Hong Kong	7.9	12.5	9.3
Taiwan	12.7	15.5	21.3
<i>Greater China</i>	<u>35.7</u>	<u>52.8</u>	<u>51.1</u>
Indonesia	2.5	3.3	3.9
Malaysia	4.2	5.0	5.2
Philippines	1.0	1.3	1.2
Singapore	16.4	6.2	8.8
Thailand	2.3	3.0	4.6
<i>South East Asia</i>	<u>26.4</u>	<u>18.8</u>	<u>23.7</u>
India	23.9	8.7	7.1
Sri Lanka	2.5	–	–
<i>Indian Subcontinent</i>	<u>26.4</u>	<u>8.7</u>	<u>7.1</u>
South Korea	4.9	19.7	18.1
<i>Net current assets</i>	13.6	–	–
<i>Loan</i>	(7.0)	–	–
<i>Net assets</i>	<u>100.0</u>	<u>100.0</u>	<u>100.0</u>

\* Morgan Stanley Capital International AC Asia ex Japan Index

† Morgan Stanley Capital International AC Asia ex Japan Small Cap Index



## Portfolio Managers' Report – continued

### *Greater China*

**China** began the year on a positive note as macro indicators hinted of a pickup in economic growth. However, as we feared, this proved to be unsustainable as the country struggles under the burden of structural overcapacity and a suspect credit system. Taking a longer-term view, the Central government outlined plans to reform state owned enterprises with a particular focus on resources, finance and real estate. There is no doubt that this will be a painful process but, if followed through, should set the country on a path toward higher quality and more sustainable growth.

Scottish Oriental continues to have an under-weight position in **China**-related companies. The present slowdown will be tough for many franchises to bear and we continue to see cash flow numbers head in the wrong direction. We remain cautious as valuations still fail to reflect today's uncertain environment.

**Hong Kong** will always find life difficult when growth in the Chinese mainland falters. Weaker mainland tourist numbers were reflected in six consecutive months of falling retail volumes while property prices, which have been in bubble like territory for a number of years, have begun to show some sign of weakness as buyers from the mainland dry up. The recent public demonstrations have had relatively little impact on commerce, but were unsettling nonetheless and serve as a reminder of the potential threat to the Territory's autonomy.

The Trust has reduced its overall exposure as a result of these challenges.

**Taiwan** ended the year on a positive note, outperforming both China and Hong Kong. This was largely due to strong demand for the country's technology exports and improved relations with China as restrictions on cross-strait investment were relaxed. The financial sector advanced on the back of stronger domestic demand and some small signs of possible industry reform.

Although our overall position size in Taiwan remains similar to that of last year, we have chosen to replace two consumer names with Airtac and Flytech. Both of these companies should benefit from China's continued industrialisation.

### *South East Asia*

Towards the end of the period **Indonesia** was buoyed by the presidential election of the pro-business leader, Joko Widodo. However, the country's significant current account deficit, falling foreign exchange reserves, capital outflows and a volatile rupiah will remain a significant challenge for the new president.

Scottish Oriental's exposure to **Indonesia** was significantly reduced during the year. Sumber Alfaria Trijaya and Nippon Indosari were sold on valuation concerns and replaced with Hero Supermarket, which is owned by the impressive regional retailer, Dairy Farm, and Modern International, the 7-11 franchise operator. Both have strong tailwinds in the shape of a growing middle class and the increasing penetration of modern retailing. Salamander Energy and BW Plantations were also disposed owing to concerns over management quality.

**Malaysia** started the year with higher-than-expected quarterly GDP growth and a current account surplus aided by strong exports. However, a decline in palm oil prices, the implementation of fuel subsidy reform, increased interest rates, a hike in electricity prices and the introduction of property cooling measures dampened domestic consumption and spending. The pro-Malay stance of the Government also appears to have harmed the country's long term competitiveness.



## Portfolio Managers' Report – continued

The new addition to the Trust's holdings in **Malaysia** was AirAsia, the leading low-cost carrier which has successfully expanded throughout Asia by forming joint ventures with well-regarded domestic partners. Overall exposure has been reduced with the trimming of existing names on valuation concerns.

The **Philippines** finished the year on a high note as strong GDP numbers were driven by higher remittances from overseas workers and robust consumer spending. President Aquino showed more fiscal discipline than had been expected and was also effective at combating corruption and promoting greater transparency. Historically low rates have also helped to drive stock market valuations to record levels.

After the sale of property related names in the **Philippines**, the only holding left is Manila Water. This is a well-run water company controlled by Ayala Corporation, the country's oldest and one of the most respected conglomerates.

**Singapore** suffered from weak external demand and a lacklustre domestic economy as it battles against rising living costs and an ageing population. The recent budget attempts to address these issues with the introduction of a wage credit scheme and plans to increase the supply of affordable housing. Falling productivity remains an issue.

The Trust continues to have a large position in **Singapore**. The holdings are diversified in terms of geographical reach with some, such as Ezion and Petra Foods, having multinational exposure while others, such as M1 and Raffles Medical, are focused on the domestic economy.

**Thailand's** export and tourism numbers fell last year as political instability impacted demand. The military coup in May put a temporary end to the state of political unrest. However, the domestic economy remained subdued as it was adversely affected by soft consumption, high household indebtedness and low confidence. The potential situation remains fragile.

Due to political and economic concerns, our exposure to **Thailand** has declined with the sale of domestic finance and property related companies. New holdings Somboon Advance Technology and Delta Electronics are exporters to multinational customers and should be relatively unaffected by unrest.

**Vietnam** prospered over the year as a result of a stable currency, falling interest rates and low inflation. This provided a positive backdrop for a fragile banking sector which is struggling from years of unconstrained credit growth. The need for reduced corruption and state owned enterprise reform remains.

### *Indian Subcontinent*

In **India** the election of Narendra Modi and the Bharatiya Janata Party generated great optimism around potential reforms. These could alleviate the economic malaise that has stifled the country and inhibited progress over many years. Modi is required to enact tough policies on taxation and infrastructure, as well as to address land and labour reform, for the longer-term development of the country.

Scottish Oriental significantly increased its position in **India** during the year, adding to existing holdings as well as purchasing new companies, such as Kansai Nerolac Paints, Pidilite Industries and Trent. We consider these to be well-run, quality franchises that should benefit from improved consumer sentiment and increased infrastructure spending.

## Portfolio Managers' Report – continued

The **Sri Lankan** government failed, once again, to reduce its large fiscal deficit. This placed downward pressure on the currency and curtailed inflows of foreign direct investment. Questions persist as to the rule of law and there was no evidence of improving governance during the year.

The Trust retains the size of its position in **Sri Lanka** selling Expolanka and Aitken Spence Hotels and buying CT Holdings. The latter is a well-regarded family owned and run conglomerate in diverse consumer businesses.

### South Korea

**South Korea** showed a positive return. Nevertheless, the economy suffered from a strong currency, especially against the Japanese yen. Corporate governance issues continued to haunt the corporate sector.

The Trust divested a number of holdings in **South Korea** in the healthcare sector, namely LG Life Sciences and Yuhan Corp, as the Government increased scrutiny of the pharmaceutical sector and clamped down on drug pricing practices. A new investment in Interjo, a quality contact lens maker and brand in South Korea and China, was made.

### Performance of individual equity holdings for the year ending 31 August 2014

Company	Country	Contribution Performance %	% of Shareholders' Funds (as of 31 Aug 2014)
<b>Best</b>			
Amorepacific Group	South Korea	2.2	2.5
CMC	India	1.6	3.0
Tube Investments of India	India	1.3	1.4
EID Parry (India)	India	1.0	1.5
Marico	India	0.9	3.0
<b>Worst</b>			
Pacific Hospital*	Taiwan	(0.7)	–
Tao Heung Holdings	Hong Kong	(0.7)	1.5
Tong Ren Tang	China	(0.4)	1.7
Singamas Container	China	(0.3)	1.1
Lalin Property*	Thailand	(0.3)	–

\* Sold prior to the year end.



## Portfolio Managers' Report – continued

**Amorepacific Group** benefited from a valuation re-rating aided by results that surpassed market expectations. For four out of the five best performing names, the common theme is investor enthusiasm for Indian companies that were expected to benefit from the reforms after the election of Narendra Modi and the Bharatiya Janata Party. **CMC**, majority owned by Tata Consulting Services the leading IT Group in India, did well with successful entry into new overseas markets and expectations of winning new domestic IT projects on the back of the new Government's emphasis on e-governance. **Tube Investments**, the flagship company of the Murugappa Group, with an exposure to auto, finance and insurance sectors, will be a natural beneficiary of domestic economic growth. **EID Parry** is also considered to be a beneficiary of government deregulation and import substitution policies in both the sugar and fertilizer (mainly via Coromandel) industries. **Marico** improved with its portfolio of leading domestic consumer brands as well as the turnaround potential from acquired overseas brands.

**Pacific Hospital** failed to perform as new product launches have lacked innovation while cost pressures have affected margins. **Tao Heung**, the Hong Kong restaurant operator, has also faced cost issues but its long-term strategy seems sensible so we have added to our position. **Tong Ren Tang** is the leading traditional Chinese medicine brand in China, and has suffered recently from raw material price increases and from the uncertainty of state-owned enterprise reform. **Singamas**, the global number two container manufacturer, was affected by irrational competition that adversely affected prices over the last year. We expect the replacement cycle for containers to improve the situation. **Lalin Property**, as a Thai residential property developer, was unsurprisingly hurt by the political unrest over the year as buyers turned cautious in an unpredictable environment.

## Portfolio Review

Scottish Oriental's portfolio of investments is well diversified not only by country but also by sector. The largest country exposure is India with a 23.9 per cent position (see page 7). Consumer Discretionary accounted for 19.5 per cent of the portfolio, the largest sector weighting. As at 31 August 2014, Scottish Oriental was invested in 77 different companies with the largest holding, CMC, accounting for 3.0 per cent of the Portfolio (see page 14). The aggregate of the Trust's ten largest holdings was 25.0 per cent.

### Sector Allocation at 31 August 2014

Sector	%
Consumer Discretionary	19.5
Consumer Staples	16.6
	<hr/>
	36.1
Industrials	12.5
Financials	11.1
Information Technology	10.0
Materials	7.9
Health Care	7.0
Utilities	3.3
Energy	2.8
Telecommunication Services	2.7
	<hr/>
	93.4
<i>Net current assets</i>	13.6
<i>Loan</i>	(7.0)
	<hr/>
<i>Net assets</i>	100.0
	<hr/>

Scottish Oriental's exposure to the **Consumer Discretionary** sector declined slightly as valuations drove the full disposals of Aeon Stores and Sumber Alfaria Trijaya. Sun Hing Vision and Johnson Health Technology were sold on increasing concerns over management's ability to evolve their business models. These were replaced with Trent, the supermarket subsidiary of the Tata Group in India, and Somboon Advance Technology, an auto parts manufacturer and exporter in Thailand.

The Trust's holdings in the **Consumer Staples** sector increased over the period, owing to a combination of strong outperformance from existing holdings such as Amorepacific Group and Marico as well as acquisitions of new companies such as Hero Supermarket and Haw Par.

The Trust added to its exposure to the **Industrials** sector, selling China property related names such as KD Holdings and Yungtay Engineering and revisiting names like AirAsia, Delta Electronics and Singapore Post as well as establishing new positions into quality Indian companies such as Container Corp and Tube Investments.

The Trust's exposure to **Financials** was reduced with sales of Thai stocks, Lalin Property and Tisco Financial, owing to an uncertain political environment. Century Properties and Security Bank in the Philippines were sold because of an increasing lack of confidence in management quality.

Exposure to the **Information Technology** sector slightly increased over the period due to outperformance of existing names like CMC and Wah Lee but there was also a sale of Singapore listed companies, Venture Corporation and CSE Global, owing to increasing concerns about their ability to compete in a global context.



## Portfolio Review – continued

Exposure to the **Materials** sector doubled over the period owing to the purchase of new holdings like CPMC, a packaging company in China, Kansai Nerolac Paints, the leading paint company in India, and Pidilite Industries, the premier adhesive brand in India.

The Trust's exposure to the **Utilities** sector doubled owing to modest additions and the subsequent outperformance of existing holdings, while the **Telecommunications** sector weighting also increased owing to the purchase of M1, a leading telecommunications operator in Singapore with a strong balance sheet.

Exposure to the **Energy** sector remains low though the Trust did add to Great Eastern Shipping in India, a company that engages in oil and gas transportation and offshore activities.

**Wee-Li Hee**

**Angus Tulloch**

First State Investment Management (UK) Limited, Investment Manager

4 November 2014

## Portfolio Review – continued

### Ten Largest Equity Holdings at 31 August 2014

Company	Market	Value	% of Shareholders' Funds
<b>CMC</b>	<b>India</b>	<b>£8,623,689</b>	<b>3.0%</b>

CMC is an information technology service company specialising in the infrastructure sector where this is a captive asset base such as ports, railways and container shipping. Majority owned by Tata Consultancy Services (TCS), one of India's leading IT service providers, CMC adopted UN best practices for software that gave the company a competitive advantage in winning offshore contracts from its niche customer base. Earnings growth will come from increasing project wins and penetration into other sectors like utility IT spending.

<b>Marico</b>	<b>India</b>	<b>£8,509,721</b>	<b>3.0%</b>
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Marico is one of the leading producers of consumer products in India. The company manufactures and distributes coconut hair oil products, under the 'Parachute' brand, specialist edible oils under the 'Saffola' and 'Sweekar' brands as well as cold water starch and processed foods. Parachute is the dominant coconut hair oil in India with nearly 50 per cent share of the domestic market. Earnings growth continues to be driven by increasing market share, expanding distribution reach and new product development.

<b>Taiwan Familymart</b>	<b>Taiwan</b>	<b>£7,406,057</b>	<b>2.6%</b>
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Majority owned by Japan Familymart, Taiwan Familymart has the exclusive right to operate Familymart convenience stores in Taiwan and is the second largest operator in the country with more than 20 per cent market share. This provides a steady platform for its expansion across China. Together with Tsing Hsin, owner of the largest noodle manufacturer in China, and their parent Japan Familymart, the company is cautiously opening new stores on the mainland to enhance future earnings growth.

<b>Chroma ATE</b>	<b>Taiwan</b>	<b>£7,007,443</b>	<b>2.5%</b>
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Chroma ATE is the leading electronic testing and measurement manufacturer in Taiwan. The replacement demand for power electronic and passive components testing equipment provides a predictable revenue stream which management use to develop new products in LED, solar cell/module, battery formation and electrical cars. These clean technology solutions are supported by strong demand from US auto component manufacturers and are expected to be a significant contributor to earnings over the medium term.

<b>Amorepacific Group</b>	<b>South Korea</b>	<b>£6,944,318</b>	<b>2.5%</b>
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Amorepacific Group is a holding company whose major asset is a significant stake in Amorepacific Corp, Korea's leading domestic cosmetics company. Amorepacific Corp has two key brands, Hera and Sulwhasoo, which are sold domestically and overseas, mainly in China and France. The Group's other businesses include cosmetics bottling, green tea manufacturing and advertising services. Growth will be determined by its expansion success in China as well as through acquisitions.



## Portfolio Review – continued

Company	Market	Value	% of Shareholders' Funds
<b>Raffles Medical Group</b>	<b>Singapore</b>	<b>£6,665,440</b>	<b>2.3%</b>
<p>Raffles Medical Group is the largest private medical group practice in Singapore. Founded in 1976 by the Chairman, Dr Loo Choon Yong, with just two clinics, the Group currently operates a network of clinics and a tertiary care private hospital with key specialities such as oncology and orthopaedics. On a smaller scale, it also offers insurance services and runs a consumer healthcare division. Future earnings growth will come from an increase in the number of hospital beds as well as further expansion of the network of medical clinics in Singapore and potential entry into other countries.</p>			
<b>Minth</b>	<b>China</b>	<b>£6,598,907</b>	<b>2.3%</b>
<p>Established in 1997, Minth Group is a leading supplier of exterior automobile body parts in China, principally engaged in the design, manufacture and sale of body structural parts, decorative parts and trim for passenger cars. It is one of the largest manufacturers of core products for passenger cars in terms of sales in China. It is the Tier-1 supplier to both multinationals and Chinese automakers with more than 30 factories in China, focusing on the industry leaders, both globally and domestically.</p>			
<b>Standard Foods</b>	<b>Taiwan</b>	<b>£6,576,202</b>	<b>2.3%</b>
<p>Standard Foods is a family-run manufacturer of health foods in Taiwan and China. It is engaged in the production and distribution of nutrition food, edible oil products, dairy products and beverages with strong niche market positions. The company is majority owned and run by its founder, Dr. Tsao, a former country manager for Quaker, who started the business by securing a licence to produce and sell Quaker products when his former employer decided to exit Taiwan. The business' financial strength offers a strong indication of stewardship, and its ability to generate strong cash flows is attractive.</p>			
<b>Towngas China</b>	<b>China</b>	<b>£6,458,053</b>	<b>2.3%</b>
<p>Towngas China, a subsidiary of Hong Kong &amp; China Gas, operates a gas distribution business in China. Its business includes the sale of LPG and piped gas to residential and commercial customers. The Company also undertakes the construction of gas pipelines and other gas related services. The Company continues to grow via investment in its existing operations as well as through acquisitions. Earnings should also benefit from management's focus on reducing costs and greater integration of the existing operations.</p>			
<b>Tata Global Beverages</b>	<b>India</b>	<b>£6,326,692</b>	<b>2.2%</b>
<p>Tata Global Beverages is the second largest tea company in the world by sales and part of the Tata Group, one of India's best known business conglomerate. Over the years, the Company has diversified beyond tea and repositioned itself as a branded natural beverage company through acquisitions of global brands. Its two key brands, Tetley Tea and Tata Tea, are major players in their respective markets, the UK and India. Complementary to the beverage business, the Company has also formed joint ventures with established brands like Starbucks and PepsiCo to create another source of earnings growth.</p>			

**Wee-Li Hee**

**Angus Tulloch**

First State Investment Management (UK) Limited, Investment Manager

4 November 2014



## List of Investments at 31 August 2014

	% of Shareholders' Funds		% of Shareholders' Funds		% of Shareholders' Funds
CHINA (15.1%)		INDIA (23.9%)		MALAYSIA (4.2%)	
<b>Consumer Discretionary (7.2%)</b>		<b>Consumer Discretionary (1.2%)</b>		<b>Consumer Discretionary (1.9%)</b>	
Asia Satellite Telecom	1.5	Indian Hotels	0.5	Aeon Company	1.5
Luthai Textile	0.4	Trent	0.7	Media Prima	0.4
Minth	2.3	<b>Consumer Staples (5.2%)</b>		<b>Healthcare (0.5%)</b>	
Pacific Textiles	0.9	Marico	3.0	Supermax	0.5
Trinity	1.1	Tata Global Beverages	2.2	<b>Industrials (1.8%)</b>	
YGM Trading	1.0	<b>Energy (0.7%)</b>		AirAsia	0.8
<b>Healthcare (2.6%)</b>		Great Eastern Shipping	0.7	IJM Corporation	1.0
Microport Scientific	0.9	<b>Financials (3.2%)</b>		PHILIPPINES (1.0%)	
Tong Ren Tang	1.7	Godrej Properties	1.1	<b>Utilities (1.0%)</b>	
<b>Industrials (1.1%)</b>		Mahindra Lifespace	2.1	Manila Water Company	1.0
Singamas Container	1.1	<b>Industrials (4.6%)</b>		SINGAPORE (16.4%)	
<b>Materials (1.9%)</b>		Blue Dart Express	1.0	<b>Consumer Discretionary (0.5%)</b>	
CPMC Holdings	1.9	Container Corp of India	1.3	Tan Chong International	0.5
<b>Utilities (2.3%)</b>		Lakshmi Machine Works	0.9	<b>Consumer Staples (3.5%)</b>	
Towngas China	2.3	Tube Investments of India	1.4	Haw Par	1.0
<b>HONG KONG (7.9%)</b>		<b>Materials (6.0%)</b>		Petra Foods	2.0
<b>Consumer Discretionary (3.8%)</b>		EID Parry (India)	1.5	Sheng Siong Group	0.5
Dickson Concepts	1.0	Kansai Nerolac Paints	1.9	<b>Energy (2.1%)</b>	
Keck Seng Investments	1.1	Linde India	1.7	Ezion Holdings	2.1
Tai Ping Carpets	0.2	Pidilite Industries	0.9	<b>Financials (2.4%)</b>	
Tao Heung Holdings	1.5	<b>Information Technology (3.0%)</b>		Bukit Sembawang Estates	1.0
<b>Consumer Staples (0.8%)</b>		CMC	3.0	Hong Leong Finance	1.4
Vitasoy International	0.8	INDONESIA (2.5%)		<b>Healthcare (3.3%)</b>	
<b>Financials (2.8%)</b>		<b>Consumer Discretionary (0.6%)</b>		Eu Yang Sang International	1.0
Aeon Credit Service	0.5	Ace Hardware	0.6	Raffles Medical Group	2.3
Public Financial	1.7	<b>Consumer Staples (1.4%)</b>			
Tai Cheung Holdings	0.6	Hero Supermarket	1.0		
<b>Industrials (0.5%)</b>		Modern Internasional	0.4		
Pacific Basin Shipping	0.5	<b>Financials (0.5%)</b>			
		Bank Nisp OCBC	0.5		



## List of Investments at 31 August 2014 – continued

% of Shareholders' Funds	% of Shareholders' Funds
SINGAPORE (continued)	TAIWAN (12.7%)
<b>Industrials (3.1%)</b>	<b>Consumer Discretionary (2.6%)</b>
Amtek Engineering 1.7	Taiwan Familymart 2.6
Singapore Post 1.2	
Tat Hong 0.2	<b>Consumer Staples (2.3%)</b>
<b>Telecommunication Services (1.5%)</b>	Standard Foods 2.3
M1 1.5	<b>Industrials (0.8%)</b>
SOUTH KOREA (4.9%)	Airtac International 0.8
<b>Consumer Discretionary (0.7%)</b>	<b>Information Technology (7.0%)</b>
Hana Tour Service 0.7	Chroma ATE 2.5
<b>Consumer Staples (2.5%)</b>	Flytech Technology 0.8
Amorepacific Group 2.5	Lumax International 1.0
<b>Financials (1.1%)</b>	Taiflex Scientific 1.3
DGB Financial 1.1	Wah Lee Industrial 1.4
<b>Healthcare (0.6%)</b>	THAILAND (2.3%)
Interjo 0.6	<b>Consumer Discretionary (1.0%)</b>
SRI LANKA (2.5%)	Somboon Advance Technology 1.0
<b>Consumer Staples (0.9%)</b>	<b>Financials (1.1%)</b>
CT Holdings 0.9	Aeon Thana Sinsap 1.1
<b>Industrials (0.4%)</b>	<b>Industrials (0.2%)</b>
Hemas Holdings 0.4	Delta Electronics 0.2
<b>Telecommunication Services (1.2%)</b>	
Dialog Axiata 1.2	

## Ten Year Record

### Capital

Year ended 31 August	Market Capitalisation £m	Shareholders' Funds £m	NAV		Price		Discount to NAV	
			Diluted (p)	Undiluted (p)	Ordinary (p)	Warrant (p)	Diluted %	Undiluted %
2005	54.23	61.57	219.95	241.56	212.75	112.50	(3.3)	(11.9)
2006	64.41	73.26	256.22	279.24	245.50	144.00	(4.2)	(12.1)
2007	94.87	104.14	—	344.67	314.00	—	—	(8.9)
2008	79.16	94.50	—	312.78	262.00	—	—	(16.2)
2009	98.95	113.86	—	376.85	327.50	—	—	(13.1)
2010	146.08	167.76	—	555.26	483.50	—	—	(12.9)
2011	181.28	186.89	—	618.56	600.00	—	—	(3.0)
2012	182.19	201.60	—	667.26	603.00	—	—	(9.6)
2013	232.19	253.63	—	801.53	733.75	—	—	(8.5)
2014	268.65	283.82	—	896.93	849.00	—	—	(5.3)

### Revenue

Year ended 31 August	Gross revenue £'000	Available for ordinary shareholders £'000	Earnings per share* p	Dividend per share (net) p	Ongoing charges† %	Ongoing charges incl performance fee %	Actual gearing‡	Potential gearing§
2006	2,416	1,239	4.78	3.60	0.88	—	94	101
2007	3,379	1,812	6.35	4.60	0.83	—	94	101
2008	3,643	2,008	6.64	5.00	0.78	—	98	101
2009	3,744	2,307	7.63	6.00	1.04	—	94	101
2010	4,940	3,197	10.58	8.50	1.00	1.65	94	101
2011	5,726	3,443	11.39	9.00	1.01	2.29	95	111
2012	7,073	4,348	14.39	11.00	1.01	1.96	97	110
2013	7,903	4,518	14.56	11.50	1.03	1.73	88	108
2014	6,339	3,035	9.59	11.50	1.03	1.36	93	107

\* The calculation of earnings per share is based on the revenue from ordinary activities after taxation and the weighted average number of ordinary shares in issue

† Management fee and all other operating expenses, excluding interest, expressed as a percentage of the daily net assets during the year (2011 and prior: percentage expressed of the average of the month end net assets during the year)

‡ Total assets (including all debt used for investment purposes) less all cash and fixed interest securities (excluding convertibles) divided by shareholders' funds

§ Total assets (including all debt used for investment purposes) divided by shareholders' funds

### Cumulative Performance (taking year ended 31 August 2004 as 100)

Year ended 31 August	NAV per share	Price per share	Price per warrant	MSCI AC		FTSE		Earnings per share	Dividend per share
				Asia ex Japan Index	All-Share Index				
2004	100	100	100	100	100	100	100	100	
2005	134	136	162	125	120	176	165		
2006	155	157	207	144	136	223	228		
2007	191	200	—	197	147	297	291		
2008	173	167	—	174	130	310	316		
2009	209	209	—	185	114	357	380		
2010	308	308	—	224	122	494	538		
2011	343	383	—	227	126	532	570		
2012	370	385	—	220	134	672	696		
2013	444	468	—	236	154	680	728		
2014	497	542	—	260	164	448	728		



## Directors

**Dr Janet Morgan CBE** joined the Board in 1995. She is a non-executive Director of Murray International Trust plc and Albion Enterprise VCT plc. She is also Chairman of the Nuclear Liabilities Financing Assurance Board.

**James Ferguson** joined the Board in 2004. He is Chairman of Value and Income Trust plc, The Monks Investment Trust plc, Northern 3 VCT plc and The North American Income Trust plc and is a Director of The Independent Investment Trust plc and Audax Properties plc. He retired as Chairman of Stewart Ivory in 2000. He is a former deputy Chairman of the Association of Investment Companies.

**Alexandra Mackesy** joined the Board in 2004. Between 1988 and 2000, she worked as an investment analyst specialising in Asian equities, based in Hong Kong, becoming Director of Hong Kong and China equity research at Credit Suisse First Boston in 1998. Since 2000, she has worked as a consultant to a number of Asian-based companies. She is a non-executive Director of Asian Total Return Investment Company Plc, Empiric Student Property PLC and RENN Universal Growth Investment Trust Plc.

**Anne West** joined the Board in July 2010. She retired from Cazenove Capital Management at the end of 2012 and was most recently a Fund Director in the Private Client Department of Cazenove Capital Management. She joined Cazenove in 1989 and assumed responsibility for Asian and Japanese portfolios, later becoming Head of the Emerging Markets team and then the Global Equity team. She was Chief Investment Officer from 2001 to 2008. Previously she held positions at Standard Chartered Bank and Hambro Pacific, based in Hong Kong. She is a non-executive Director of Hg Capital Trust plc.

## Strategic Report

The purpose of this report is to provide shareholders with details of the Company's strategy and business model as well as the principal risks and challenges the Company has faced during the year under review.

The Board is responsible for the stewardship of the Company, including overall strategy, investment policy, borrowings, dividends, corporate governance procedures and risk management. Biographies of the directors can be found on page 19.

The Board assesses its performance in meeting the Company's objectives against the following Key Performance Indicators, details of which can be found in the Financial Highlights, Ten Year Record, Chairman's Statement and Portfolio Managers' Report:

- The movement in net asset value per ordinary share on a total return basis;
- The movement in the share price on a total return basis;
- The discount; and
- Ongoing charges.

### Business and Status

The Company is an investment company within the meaning of section 833 of the Companies Act 2006.

The Company carries on the business of an investment trust. The Company has been approved as an investment trust by HM Revenue and Customs subject to the Company continuing to meet eligibility conditions. The Company intends to conduct its affairs so as to enable it to comply with the ongoing requirements.

### Business Model and Strategy for Achieving Objectives

- We aim to maximise the rate of return with due regard to risk. Risk is principally contained by focusing on soundly managed and financially strong companies, and by ensuring that the portfolio is reasonably well diversified geographically and by sector at all times. Quantitative analysis demonstrating the diversification of the Trust's portfolio of investments is contained in the country allocation and sector allocation analysis within the Portfolio Review.
- While cultural, political, economic and sectoral influences play an important part in the decision-making process, the availability of attractively-priced, good quality companies with solid long-term growth prospects is the major determinant of investment policy.
- Our country weightings bear no relationship to regional stock market indices. We do not consider ourselves obliged to hold investments in any individual market, sector or company.
- Existing holdings are carefully scrutinised to ensure that our corporate performance expectations are likely to be met, and that market valuations are not excessive. Where otherwise, disposals are made.
- Strong emphasis is placed on frequent visits to countries of the Region and on meeting the management of those companies in which the Trust is invested, or might invest.



## Strategic Report – continued

### Investment Policy and Objective

- The Scottish Oriental Smaller Companies Trust PLC (“Scottish Oriental”, “the Company” or “the Trust”) aims to achieve long-term capital growth by investing in mainly smaller Asian quoted companies.
- The Trust invests mainly in the shares of smaller Asian quoted companies, that is companies with market capitalisations of below US\$1,500m, or the equivalent thereof, at the time of first investment.
- The Trust may also invest in companies with market capitalisations of between US\$1,500m and US\$3,000m at the time of first investment, although not more than 20 per cent of the Trust’s net assets at the time of investment will be invested in such companies.
- To enable the Trust to participate in new issues, it may invest in companies which are not quoted on any stock exchange, but only where the Investment Manager expects that the relevant securities will shortly become quoted.
- For investment purposes, the investment Region includes China, Hong Kong, India, Indonesia, Malaysia, Pakistan, Philippines, Singapore, South Korea, Sri Lanka, Taiwan, Thailand and Vietnam. Countries in other parts of Asia may be considered with approval of the Board.
- With the objective of enhancing capital returns to shareholders, the Directors of the Trust will consider the use of long term borrowings up to a limit of 50 per cent of the net assets of the Trust at the time of borrowing.
- The Trust invests no more than 15 per cent of its gross assets in other listed investment companies (including listed investment trusts).
- The Trust invests no more than 15 per cent of its total assets in the securities of any one company or group of companies at the time of investment.
- The Trust reserves the right to invest in equity-related securities (such as convertible bonds and warrants) of companies meeting its investment criteria. In the event that the Investment Manager anticipates adverse equity market conditions, the Trust may invest in debt instruments in any country or currency.
- The majority of the Trust’s assets are denominated in Asian currencies or US dollars. The Trust reserves the right to undertake foreign exchange hedging of its portfolio.

A portfolio review by the Investment Manager is given on pages 12 to 15 and the investments held at the year end are listed on pages 16 and 17.

### Investment Manager

First State Investment Management (UK) Limited has been Investment Manager since 20 March 1995. In order to comply with the Alternative Investment Fund Managers Directive, with effect from 2 July 2014 the Company has terminated its investment management agreement with First State Investment Management (UK) Limited and has appointed First State Investments (UK) Limited as its Alternative Investment Fund Manager. First State Investments (UK) Limited has delegated portfolio management services to First State Investment Management (UK) Limited.

A summary of the terms of the Investment Management Agreement is contained in Note 2 of the Accounts on page 44.

The employees of the Investment Manager own 42,083 Shares in the Company.

## Strategic Report – continued

The Board regularly appraises the performance and effectiveness of the investment managerial arrangements of the Company. As part of this process, such arrangements are reviewed formally once a year. In relation to the Board's formal review, the performance and effectiveness of such arrangements are measured against certain criteria. These include the Company's growth and return; performance against the Company's peer group; the success of the Company's investment strategy; the effectiveness, quality and standard of investment resource dedicated by the Investment Manager to the Company; and the level of the Investment Manager's fee in comparison to its peer group.

The Company has given discretionary voting powers to the Investment Manager. The Board supports the integration by the Investment Manager of environmental, social and governance issues in its investment decision making. In the Investment Manager's view, this assists the sustainable performance of the Company.

The Board, having conducted its review, considers that the Investment Manager's continued appointment as investment manager to the Company is in the best interests of shareholders.

### Principal Risks and Uncertainties

The financial risk management objectives and policies of the Company are contained in Note 15 to the accounts on page 49. The principal risks facing the Company relate to the Company's investment activities and include market risk, interest rate risk, foreign currency risk, other price risk, liquidity risk and credit risk. An explanation of these risks and how they are managed is contained on pages 49 to 53.

### Social, Community and Human Rights Issues

The Company has given discretionary voting powers to the Investment Manager. The Board supports the integration by the Investment Manager of environmental, social and governance issues in its investment decision making. In the Investment Manager's view, this assists the sustainable performance of the Company.

### The Board

The Company has four Directors. One is a man and three are women. The Company has no employees.

On behalf of the Board

Steven K Davidson  
Company Secretary  
4 November 2014



## Directors' Report

The Directors have pleasure in submitting their Annual Report and Accounts for the year to 31 August 2014.

### Results and Dividend

The table below shows the revenue position and dividend payable by the Company, subject to shareholders' approval of the final dividend of 11.50 pence per share proposed to be paid on 23 February 2015. The former basis of accounting was to reflect a dividend in the accounts in the year to which it related rather than, as at present, to reflect it in the year in which the Company actually pays it.

	<b>£000</b>	<b>Pence per share</b>
Revenue reserve as at 31 August 2013	9,998	31.60
Dividend paid for year ended 31 August 2013	(3,639)	(11.50)
Net revenue earned in the year	<u>3,035</u>	<u>9.59</u>
Revenue reserve as at 31 August 2014 (per Balance Sheet)	9,394	29.69
Dividend proposed for year ended 31 August 2014	<u>(3,639)</u>	<u>(11.50)</u>
Revenue reserve as at 31 August 2014	<u>5,755</u>	<u>18.19</u>

*Pence per share figures are based on the number of shares in issue at 31 August 2014*

### Borrowings

During the year the Company repaid its US\$32.5 million three year fixed rate loan from Scotiabank Europe plc and entered into a £20 million five year fixed rate loan from National Australia Bank Limited. Further details of the loan can be found in Note 11 on page 48.

### Share Capital

The Company's capital structure consisted of 31,643,650 ordinary shares of 25p each in issue at 31 August 2014.

Each ordinary shareholder is entitled to one vote on a show of hands and, on a poll, to one vote for every ordinary share held.

### Substantial Shareholders

At 4 November 2014 the Company was aware of the following significant shareholdings representing (directly or indirectly) 3 per cent or more of the voting rights attaching to the issued share capital of the Company:

	<b>Number of Shares held</b>	<b>Percentage held</b>
Clients of Brewin Dolphin Securities	4,255,321	13.4%
Clients of Hargreaves Lansdown	2,124,088	6.7%
Clients of Alliance Trust Savings	2,004,444	6.3%
Clients of Investec Wealth & Investment	1,654,331	5.2%
Clients of Rathbones	1,643,923	5.2%
F&C Global Smaller Companies Trust	1,639,487	5.2%
Clients of Charles Stanley	1,057,670	3.3%



## Directors' Report – continued

### Greenhouse Gas Emissions

All the Company's activities are outsourced to third parties. The Company therefore has no greenhouse gas emissions to report from its operations, nor does it have responsibility under the Companies Act 2006 (Strategic Report and Directors' Reports) Regulations 2013 for any other emission producing sources.

### Share Buy Backs

The Company's buy back authority was last renewed at the AGM on 12 December 2013 in respect of 4,743,000 ordinary shares of 25p each. No shares were bought back during the period under review and no shares are held in treasury.

### Annual General Meeting

The notice convening the Annual General Meeting to be held on 19 February 2015 is given on pages 54 to 58. The resolutions to be proposed include a resolution to approve the Directors' Remuneration Report, which is set out on pages 28 to 30.

Resolutions 10 and 11 to be proposed at the Annual General Meeting as ordinary and special resolutions respectively will, if approved, authorise the Directors to allot a limited number of unissued ordinary shares and empower them to allot some or all of the same for cash without first offering such shares to existing ordinary shareholders pro rata to their existing holdings. The authority being sought under Resolution 10 is in respect of £791,000 in nominal value of relevant securities, representing approximately 10 per cent of the issued ordinary share capital on that date. The power to disapply pre-emption rights being sought under Resolution 11 is also in respect of £791,000 of equity securities representing approximately 10 per cent of the ordinary shares of the Company in issue on 4 November 2014. The authority under Resolutions 10 and 11 will expire at the conclusion of the next Annual General Meeting of the Company after the passing of the resolutions or on the expiry of 15 months from the passing of the resolutions, whichever is the earlier. The Directors, who have no present intention of exercising their authority to allot any of the same, will allot relevant securities under this authority only to take advantage of opportunities in the market as they arise and only if they believe it is advantageous to the Company's shareholders to do so.

Resolution 12 to be proposed at the Annual General Meeting as a special resolution gives authority to the Company to purchase its own shares, subject to the provisions of the Companies Act 2006, as permitted by the Company's Articles of Association. This resolution specifies the maximum such number of shares which may be acquired (being 4,743,000 ordinary shares, just under 15 per cent of the Company's issued share capital at 4 November 2014) and the maximum (105 per cent of the 5 day average middle market price) and minimum (the nominal value) prices at which shares may be bought. The Directors will exercise the authority granted pursuant to this resolution only through the market for cash at prices below the prevailing net asset value of the ordinary shares (as last calculated) in circumstances where such purchases will enhance net asset value. The proposed authority, if granted, will expire at the earlier of the next Annual General Meeting or 15 months following the passing of Resolution 12. There are no options outstanding over the Company's share capital.

### Notice Period for General Meetings

Resolution 13 is being proposed to enable general meetings to be held on 14 clear days' notice rather than 21 clear days' notice following the implementation of The Companies (Shareholders' Rights) Regulations 2009 which implemented the EU Shareholder Rights Directive (2007/36/EC) (the "Directive").



## Directors' Report – continued

The provisions of the Companies Act 2006 relating to meetings have been amended as a result of the implementation of the Directive. The minimum notice period for listed company general meetings has been increased to 21 clear days, but companies have an ability to reduce this period back to 14 clear days (other than for annual general meetings), provided that the company offers facilities for shareholders to vote by electronic means and that there is an annual resolution of shareholders approving the reduction in the minimum period for notice of general meetings (other than annual general meetings) from 21 clear days to 14 clear days. The Board is therefore proposing Resolution 13 as a special resolution to ensure that the minimum required period for notice of general meetings of the Company (other than annual general meetings) is 14 clear days. The Directors believe it is in the best interests of the shareholders of the Company to preserve the shorter notice period, although it is intended that this flexibility will be used only for non-routine business and where merited in the interests of shareholders as a whole. The approval will be effective until the Company's next Annual General Meeting when it is intended that a similar resolution will be proposed.

### Recommendation

The Directors unanimously recommend that you vote in favour of the resolutions to be proposed at the Annual General Meeting as it is their view that the Resolutions are in the best interests of shareholders as a whole.

### Relations with Shareholders

The Board recognises the value of the views of shareholders. The Investment Manager has a policy of meeting major shareholders and reports to the Board following such meetings. Any shareholder wishing to communicate with a member of the Board may do so by writing to him or her at the Company's registered office as detailed inside the back cover of this report. All who attend at the AGM have an opportunity to question the Board and the Investment Manager. Proxy voting figures for each resolution are available to shareholders after the AGM. Separate items of business are proposed as separate resolutions. The Annual Report is sent to shareholders at least 20 working days before the AGM.

### Exercise of Voting Powers

The Investment Manager decides whether and how to vote on behalf of the Company in accordance with the Investment Manager's judgement of what is best for the Company and its shareholders in each individual case.

On behalf of the Board

Steven K Davidson  
Company Secretary  
4 November 2014

## Report of the Audit Committee

An Audit Committee has been established consisting of all the Directors, with three constituting a quorum. James Ferguson was appointed Chairman of the Audit Committee's meetings held on 29 October 2013, 23 April 2014, and 23 July 2014 as the other Directors consider that he has the skills and experience to perform this role. The Board considers that it is appropriate for all Directors to be members of the Committee given the size and composition of the Board.

The Audit Committee has clearly defined written terms of reference which are available on the Company's website. The main functions of the Audit Committee are as follows:

- to monitor the integrity of the financial statements of the Company and any formal announcements relating to the Company's financial performance, and to review significant financial reporting judgements contained in them;
- to consider the appointment of the external auditor, the audit fee, and any questions of the external auditor's resignation or dismissal;
- to review the half-year and annual financial statements before submission to the Board;
- to monitor and review the effectiveness of the Company's statements on corporate governance and internal control systems (including financial and operational and compliance controls and risk management) prior to endorsement by the Board; and
- to review and monitor the external auditor's independence and the effectiveness of the audit process, taking into consideration relevant UK professional and regulatory requirements. The Audit Committee also reviews the objectivity of the auditors and the terms under which they are appointed to perform non-audit services. Fees for these services amounted to £10,000 for the year ended 31 August 2014. The Board consider that the provision of such services at this low level is cost effective and does not impair the independence of Ernst & Young LLP ("EY").

At the request of the Board, the Audit Committee considered whether the 2014 Annual Report and Accounts were fair, balanced and understandable and whether they provided the necessary information for shareholders to assess the Company's performance, business model and strategy. The Audit Committee is satisfied that, taken as a whole, the Annual Report and Accounts are fair, balanced and understandable.

### Auditor

EY were appointed as auditors to the Company on 24 April 2014 following a decision by Chiene + Tait in late 2013 to withdraw from the audit of listed companies. The appointment of EY followed a robust tender process involving other audit firms. The Audit Engagement Partner rotates every five years in accordance with the Auditing Practices Board requirements and 2014 is the first year for the current partner.

The Audit Committee assessed the effectiveness of the audit, the quality of the team and advice received from them through review of interaction with the auditors and reports received from them. The Audit Committee is satisfied with the effectiveness of the work provided by EY who are objective and independent.

The Committee has noted the amendments to the UK Corporate Governance Code and, in particular, the recommendation to put the external audit out to tender at least every ten years. In accordance with the FRC guidance the committee will consider undertaking a tender process in ten years' time.

A resolution to re-appoint EY, Chartered Accountants and Statutory Auditor, as Auditor of the Company will be proposed at the Annual General Meeting.

The Board does not consider that an internal audit function is necessary as the Company has outsourced all of its functions to third party service providers. The Company also has no employees.



## Report of the Audit Committee – continued

### Internal Controls

The Directors are ultimately responsible for the internal controls of the Company which aim to ensure that proper accounting records are maintained, the assets are safeguarded and the financial information used within the business and for publication is reliable. The Directors are required to review the effectiveness of the Company's system of internal control. The UK Corporate Governance Code states that the review should cover all material controls, including financial, operational and compliance controls and risk management systems. Operational and reporting systems are in place to identify, evaluate and monitor the operational risks potentially faced by the Company and to ensure that effective internal controls have been maintained throughout the period under review and up to the date of approval of this Annual Report. The Board confirms that there is a process for identifying, evaluating and managing the significant risks faced by the Company. A full review of all internal controls is undertaken annually and the Board confirms that it has reviewed the effectiveness of the system of internal control.

These controls include:

- Reports at regular Board meetings of all security and revenue transactions effected on the Company's behalf. These transactions can be entered into only following appropriate authorisation procedures determined by the Board, the Investment Manager and the Company Secretary;
- Custody of the Company's assets has been delegated to JPMorgan Chase. The records maintained by JPMorgan Chase permit the Company's holdings to be readily identified. The Investment Manager and Company Secretary carry out regular reconciliations with the custodian's records of the Company's cash and holdings;
- The Investment Manager's compliance and risk department monitors compliance by individuals and the Investment Manager's operations with the rules of the Financial Conduct Authority and provides regular reports to the Board;
- A risk matrix is prepared which identifies the significant risks faced by the Company and the Investment Manager's and Company Secretary's controls in place to manage these risks effectively.

These systems are designed to manage rather than eliminate risk and can provide only reasonable and not absolute assurance against material misstatement or loss.

### Significant Accounting Matters

The significant issues considered by the Audit Committee during the year in relation to the financial statements of the Company were the valuation of investments, the existence/ownership of the investment portfolio and the performance fee. The Company's accounting policy for valuing investments is set out on page 42 and the prices of all investments are agreed to an independent source by the Company Secretary. The assets held within the investment portfolio are also agreed regularly to the custodians records by the Company Secretary.

### Disclosure of Information to Auditor

The Directors confirm that as far as they are aware, as at the date of this Report, there is no relevant audit information of which the Company's auditor is unaware and that each Director has taken all the steps he or she might reasonably be expected to have taken as a Director in order to make himself or herself aware of any relevant audit information and to establish that the Company's auditor is aware of that information.

James Ferguson  
Chairman  
4 November 2014

## Directors' Remuneration Report

The requirements regarding the content of the Directors' Remuneration Report and its approval by shareholders have recently changed. Resolutions will be proposed at the forthcoming Annual General Meeting for the approval of the Policy on Directors' Remuneration and the Annual Report on Remuneration as set out below. Thereafter, shareholders will be asked to approve the Annual Report on Remuneration each year and the Directors' Remuneration Policy every three years or sooner if an alteration to the policy is proposed.

### Remuneration Committee

The Company has four non-executive Directors. The Board as a whole fulfils the function of a Remuneration Committee as it considers specific appointments to such a committee are not appropriate owing to the size and composition of the Board. Appointments are periodically reviewed. The Remuneration Committee's terms of reference are available on the Trust's website and clearly define the Committee's responsibilities.

### Policy on Directors' Remuneration

The Board's policy is that the remuneration of non-executive Directors should reflect the experience of the Board as a whole and be fair and comparable to that of other investment trusts that are similar in size and have similar objectives and structures. Furthermore the level of remuneration should be sufficient to attract and retain the high calibre of Directors needed to oversee the Company properly and to reflect the specific circumstances of the Company, the duties and responsibilities of the Directors and the value and amount of time committed to the Company's affairs. It is intended that this policy will continue for three years until the year ended 31 August 2017.

The fees of the non-executive Directors are set within maximum limits determined from time to time by the Company in general meeting which are currently £120,000. The Directors are not eligible for bonuses, pension benefits, share options, long-term incentive schemes or other benefits. The Directors' fees are not performance related.

### Directors' Service Contracts

The Directors do not have a contract of service with the Company. All of the Directors have been provided with letters of appointment. The letters of appointment provide that Directors are appointed for a period of three years and are subject to election by shareholders at the first Annual General Meeting after their appointment. Thereafter they must retire at intervals of no more than three years. Their re-election is subject to shareholder approval. The letters of appointment are available for inspection on request. Any Director who has served on the Board for more than nine years will submit himself or herself for re-election annually. There is no notice period and no provision for compensation upon early termination of appointment. The Board believes that long term appointments are a benefit to the Company in terms of awareness and industry experience.

### Annual Report on Remuneration

The Board carried out a review of the level of Directors' fees during the year. It was agreed that they would remain unchanged for the forthcoming year at £26,500 per annum for the Chairman and £19,000 each per annum for the other Directors. The Board has not received any views from the Company's shareholders in respect of the levels of Directors' remuneration.

The law requires the Company's Auditor to audit certain of the disclosures provided. Where disclosures have been audited, they are indicated as such. The Auditor's opinion is included in their report on pages 35 to 37.



## Directors' Remuneration Report – continued

### Directors' interests (audited)

The following Directors served during the year and had the following interests in the share capital of the Company. All the Directors' interests, save as otherwise disclosed, are beneficial interests in the share capital of the Company.

	<b>31 August 2014</b> <b>Ordinary</b> <b>25p shares</b>	<b>31 August 2013</b> <b>Ordinary</b> <b>25p shares</b>
James Ferguson*	292,290	292,290
Alexandra Mackesy	21,000	21,000
Dr Janet Morgan	3,600	3,600
Anne West	2,000	2,000

\* 272,290 ordinary shares in the Company are family interests

There were no changes to the above holdings between 31 August 2014 and 4 November 2014. The Company has no service contracts with its Directors and has not entered into any other contract in which a Director has an interest.

### Directors' Emoluments for the Year (audited)

The following emoluments in the form of fees were received by the Directors who served in the year:

	<b>Fees</b> <b>2014</b> <b>(£)</b>	<b>Fees</b> <b>2013</b> <b>(£)</b>
James Ferguson (Chairman)	26,500	25,250
Alexandra Mackesy	19,000	18,167
Dr Janet Morgan	19,000	18,167
Anne West	19,000	18,167
	<u>83,500</u>	<u>79,751</u>

### Statement of Voting at Annual General Meeting

At the last Annual General Meeting, of the proxy votes received in favour of the Directors' Remuneration Report, 8,037,716 ordinary shares were in favour, 1,386 ordinary shares were against and 4,130 ordinary shares abstained.

### Relative Importance of Spend on Pay

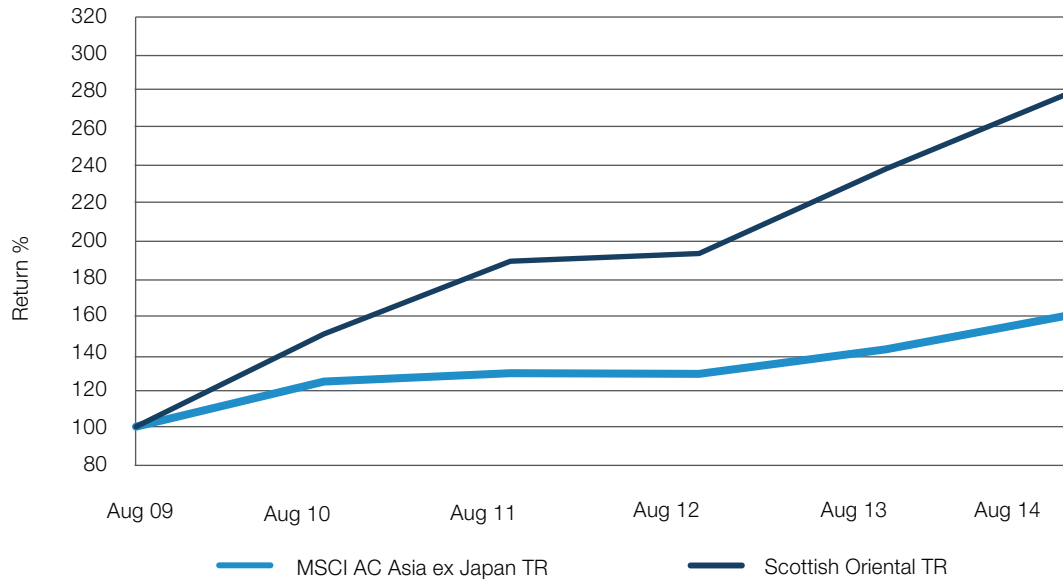
As the Company has no employees it is not possible to present a table comparing remuneration paid to employees with distributions to shareholders.

### Company Performance

The graph below compares the total return (assuming all dividends are reinvested) to ordinary shareholders for the last five financial years compared to the total shareholder return on the MSCI AC Asia ex Japan Index. This Index was chosen for comparison purposes, as it is the benchmark used for investment performance measurement purposes.

## Directors' Remuneration Report – continued

### Total Return – Scottish Oriental versus MSCI AC Asia ex Japan Index



### Sums Paid to Third Parties (audited)

No sums were paid to third parties.

The Directors' Remuneration report on pages 28 to 30 was approved by the Board of Directors on 4 November 2014 and signed on its behalf by

James Ferguson  
Chairman  
4 November 2014



## Corporate Governance

### Directors' Statement on Corporate Governance

Arrangements appropriate to an investment trust in respect of corporate governance have been made by the Board. The Board has considered the principles and recommendations of the AIC's Code of Corporate Governance (the "AIC Code") by reference to the AIC Corporate Governance Guide for Investment Companies (the "AIC Guide"). The AIC Code, as explained by the AIC Guide, addresses all the principles set out in the UK Corporate Governance Code issued by the Financial Reporting Council, as well as setting out additional principles and recommendations on issues that are of specific relevance to investment trusts. The AIC Code can be obtained from the AIC's website at [www.theaic.co.uk](http://www.theaic.co.uk).

The Board considers that reporting against the principles and recommendations of the AIC Code, and by reference to the AIC Guide (which incorporates the UK Corporate Governance Code) will provide better information to shareholders than if it had adopted the UK Corporate Governance Code.

### Compliance

The Company has complied with the recommendations of the AIC Code and the relevant provisions of the UK Corporate Governance Code, except as set out below.

The Board is an entirely non-executive Board and the Directors are involved in discussions to determine their own remuneration taking various factors into consideration. James Ferguson, the Chairman, also chairs the Remuneration Committee and the Audit Committee, appointments which are periodically reviewed. The Board considers that it is appropriate for Mr Ferguson to be Chairman of both committees as he is considered to be independent and has no conflicts of interests.

### Meetings

The Board meets at least quarterly and has a formal schedule of matters specifically reserved to it for decision including investment policy and agreement of the terms of appointment of the Investment Manager. The number of meetings of the Board, Audit Committee, Remuneration Committee and Nominations Committee held during the year and the attendance of the individual directors at those meetings is shown in the table below. Board papers are distributed prior to all meetings in a form and of a quality appropriate to enable the Board to discharge its duties. Directors can in addition raise any matters at meetings and there is a procedure in place for Directors to take independent professional advice, if necessary, at the Company's expense. The Company purchases and maintains Directors' and Officers' liability insurance. The Directors confirm that the Company Secretary is responsible for ensuring that the Board's procedures are followed and for compliance with applicable rules and regulations including the UK Corporate Governance Code. Appointment or removal of the Company Secretary is a matter for the Board as a whole. All Directors have access at any time to the advice and services of the Company Secretary.

<b>Number of Meetings</b>	<b>Board Meetings</b>	<b>Audit Committee</b>	<b>Committee of the Board</b>	<b>Remuneration Committee</b>	<b>Nominations Committee</b>
James Ferguson	5/5	3/3	2/2	1/1	1/1
Alexandra Mackesy	5/5	3/3	2/2	1/1	1/1
Dr Janet Morgan	5/5	3/3	2/2	1/1	1/1
Anne West	5/5	3/3	2/2	1/1	1/1



## Corporate Governance – continued

### Independence of Directors

The Board considers its four non-executive Directors to be free from any business or other relationship with the Investment Manager or its employees which could interfere with or compromise the exercise of his or her independent judgement and, therefore, independent of the Investment Manager. The Board deems the Chairman to be independent having taken into consideration his previous directorship with the Investment Manager until 2000. James Ferguson, Alexandra Mackesy and Dr Janet Morgan have served on the Board for more than nine years. The Board considers that each of these Directors is independent of the Investment Manager in mind, character and judgement and free from any business or other relationship with the Investment Manager which could interfere with or compromise the exercise of their independent judgment. In addition, as the Trust does not have an executive board or any employees, it is considered to be in shareholders' interests for non-executive Directors to serve on the Board for longer periods of time.

### Performance Appraisals

Performance appraisals of the Chairman and Directors were carried out during the accounting period through a discussion based process. The Chairman's appraisal was led by the Senior Independent Director, Dr Janet Morgan. The Board concluded that the Chairman and each Director contributed effectively and demonstrated commitment to his or her role. The Board also concluded that the performance of the Board as a whole and its committees was effective. The training and development needs of Directors are discussed prior to and during the annual appraisal.

### Terms of Appointment and Re-election of Directors

Anne West retires by rotation at the AGM and offers herself for re-election. James Ferguson, Alexandra Mackesy and Dr Janet Morgan, having served on the Board for more than nine years, offer themselves for re-election at the AGM. The Board confirms that each of these Directors continues to make a significant contribution to Board deliberations. The Board therefore believes that it is in the interests of shareholders that Mrs West, Mr Ferguson, Mrs Mackesy and Dr Morgan be re-elected. The Articles of Association provide that each Director is subject to election at the first AGM after his or her appointment and must retire by rotation every three years. His or her re-election is subject to shareholder approval, based upon the recommendations of the full Board. Biographical details of all Directors are set out on page 19 of this Annual Report to enable shareholders to take an informed decision on their election. From these details, it will be seen that the Board has a breadth of investment, commercial and professional experience with an international and, more specifically, Asian perspective. The Directors are experienced in their role as Directors and any new Director will, upon appointment, receive a briefing on the investment operations and administrative functions of the Company and his or her role/responsibility as a Director as appropriate.

The Board is of the view that longer term appointments are necessary to ensure long term stability of the management of the Trust, given that the Trust has no employees. As an investment trust, the Board also adheres to the AIC Code.

The terms and conditions of appointment of non-executive Directors are available for inspection at the Company's registered office during normal business hours.



## Corporate Governance – continued

### Nominations Committee

The Board as a whole fulfils the functions of a Nominations Committee.

The Nominations Committee terms of reference are available on the Trust's website and clearly define the Committee's responsibilities. The Committee considers a broad range of skills and experience when seeking potential candidates.

The Nominations Committee meets at least annually.

### Going Concern

After making inquiries, and bearing in mind the nature of the Company's business and assets, which are considered to be readily realisable if required, the Directors believe that there are no material uncertainties and that the Company has adequate resources to continue operating for the foreseeable future. For this reason, they continue to adopt the going concern basis in preparing the accounts.

On behalf of the Board

Steven K Davidson  
Company Secretary  
4 November 2014

## Statement of Directors' Responsibilities

### Statement of Directors' Responsibilities

The Directors are responsible for preparing the Strategic Report, the Directors' Report, the Directors' Remuneration Report and the accounts in accordance with applicable law and regulations.

Company law requires the Directors to prepare accounts for each financial year.

Under that law the Directors have elected to prepare the accounts in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the Directors must not approve the accounts unless they are satisfied that they give a true and fair view of the assets, liabilities, financial position and the profit or loss of the Company for that period. In preparing these accounts, the Directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent; and
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the accounts.

The Directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the accounts and the Remuneration Report comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The Directors confirm that suitable accounting policies, applied consistently and supported by reasonable and prudent judgements and estimates, have been used in the preparation of the accounts and that applicable accounting standards have been followed.

The accounts are published on the Company's website [www.scottishoriental.com](http://www.scottishoriental.com) which is maintained by the Investment Manager. The maintenance and integrity of the corporate and financial information relating to the Company is the responsibility of the Investment Manager. The work carried out by the Auditor does not involve consideration of the maintenance and integrity of this website and, accordingly, the Auditor accepts no responsibility for any changes that may have occurred to the accounts since they were initially presented on the website. Visitors to the website need to be aware that legislation in the United Kingdom governing the preparation and dissemination of accounts may differ from legislation in other jurisdictions.

Each of the Directors confirms that to the best of his or her knowledge:

- the accounts, prepared in accordance with applicable United Kingdom accounting standards, give a true and fair view of the assets, liabilities, financial position and profit or loss of the Company; and
- the Strategic Report and the Directors' Report include a fair review of the development and performance of the business and the position of the Company, together with a description of the principal risks and uncertainties that the Company faces.

By order of the Board

James Ferguson  
Chairman  
4 November 2014



## Report of the Independent Auditor

### *Independent Auditor's Report to the members of The Scottish Oriental Smaller Companies Trust PLC*

#### *Opinion on financial statements*

In our opinion the financial statements:

- Give a true and fair view of the state of the Company's affairs as at 31 August 2014 and of the Company's net return for the year then ended;
- Have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- Have been prepared in accordance with the requirements of the Companies Act 2006.

#### *What we have audited*

We have audited the financial statements of Scottish Oriental Smaller Companies Trust plc ("the Company") for the year ended 31 August 2014 which comprise the Income Statement, the Balance Sheet, the Cash Flow Statement, the Reconciliation of Movement in Shareholders' Funds and the related notes 1 to 17. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the Company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### *Respective responsibilities of directors and auditor*

As explained more fully in the Statement of Directors' Responsibilities set out on page 34, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

#### *Scope of the audit of the financial statements*

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the Company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Annual Report and Accounts to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

#### *Our assessment of risks of material misstatement*

We identified the following risks of material misstatement that we believe to have had the greatest impact on our audit strategy, the scope of our work, the allocation of resources and the efforts of the engagement team:

- Incorrect valuation, existence and ownership of the investment portfolio.

## Report of the Independent Auditor – continued

### *Our application of materiality*

We apply the concept of materiality both in planning and performing our audit, in evaluating the effect of misstatements on our audit and on the financial statements and in forming our audit opinion. For the purposes of determining whether the financial statements are free from material misstatement we define materiality as the magnitude of misstatement that, individually or in aggregate in light of surrounding circumstances, could reasonably be expected to influence the economic decisions of the users of the financial statements. We also determine a level of performance materiality which we use to determine the extent of testing needed to reduce to an appropriately low level the probability that the aggregate of uncorrected and undetected misstatements exceeds materiality for the financial statements as a whole.

When establishing our overall audit strategy, we determined the magnitude of uncorrected misstatements that we judged would be material for the financial statements as a whole. We determined materiality for the Company to be £2.8 million, which is 1 per cent of net assets. This provided a basis for determining the nature, timing and extent of risk assessment procedures, identifying and assessing the risk of material misstatement and determining the nature, timing and extent of further audit procedures.

On the basis of our risk assessments, together with our assessment of the Company's overall control environment, our judgment is that overall performance materiality (i.e. our tolerance for misstatement in an individual account or balance) for the Company should be 50 per cent of materiality, namely £1.4 million. Our objective in adopting this performance materiality was to reduce to an appropriately low level the probability that the aggregate of uncorrected and undetected misstatements exceeds our materiality level for the financial statements as a whole.

We have agreed to report to the Audit Committee any audit differences in excess of £140,000, as well as differences below that threshold that, in our view, warrant reporting on qualitative grounds.

### *An overview of the scope of our audit*

Our response to the risk identified above was as follows:

- We agreed the year end prices of the investments to an independent source and the investment holdings to a third party custodian report.

### *Opinion on other matters prescribed by the Companies Act 2006*

In our opinion:

- the part of the Directors' Remuneration Report to be audited has been properly prepared in accordance with the Companies Act 2006; and
- the information given in the Strategic Report and the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

### *Matters on which we are required to report by exception*

We have nothing to report in respect of the following:

Under the ISAs (UK and Ireland), we are required to report to you if, in our opinion, information in the annual report is:

- materially inconsistent with the information in the audited financial statements; or
- apparently materially incorrect based on, or materially inconsistent with, our knowledge of the company acquired in the course of performing our audit; or
- otherwise misleading.



## Report of the Independent Auditor – continued

In particular, we are required to consider whether we have identified any inconsistencies between our knowledge acquired during the audit and the directors' statement that they consider the annual report is fair, balanced and understandable and whether the annual report appropriately discloses those matters that we communicated to the audit committee which we consider should have been disclosed.

Under the Companies Act 2006 we are required to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements and the part of the Directors Remuneration Report to be audited are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Under the Listing Rules we are required to review:

- the directors' statement, set out on page 33, in relation to going concern; and
- the part of the Corporate Governance Statement relating to the Company's compliance with the nine provisions of the UK Corporate Governance Code specified for our review.

**Susan Dawe (Senior statutory auditor)**

For and on behalf of Ernst & Young LLP  
Statutory Auditor  
Edinburgh

4 November 2014

## Income Statement

For the year ended 31 August 2014

		2014			2013		
	Note	Revenue £000	Capital £000	Total* £000	Revenue £000	Capital £000	Total* £000
Gains on investments	8	—	<b>32,701</b>	<b>32,701</b>	—	41,060	41,060
Income from investments	1	<b>6,267</b>	—	<b>6,267</b>	7,859	—	7,859
Other income	1	<b>72</b>	—	<b>72</b>	44	—	44
Investment management fee	2	<b>(1,986)</b>	<b>(859)</b>	<b>(2,845)</b>	(1,946)	(1,725)	(3,671)
Currency losses		—	<b>(1,050)</b>	<b>(1,050)</b>	—	(460)	(460)
Other administrative expenses	3	<b>(658)</b>	—	<b>(658)</b>	(635)	—	(635)
<b>Net return before finance costs and taxation</b>		<b>3,695</b>	<b>30,792</b>	<b>34,487</b>	5,322	38,875	44,197
Finance costs of borrowing	4	<b>(441)</b>	—	<b>(441)</b>	(460)	—	(460)
<b>Net return on ordinary activities before taxation</b>		<b>3,254</b>	<b>30,792</b>	<b>34,046</b>	4,862	38,875	43,737
Tax on ordinary activities	5	<b>(219)</b>	—	<b>(219)</b>	(344)	—	(344)
<b>Net return attributable to equity shareholders</b>		<b>3,035</b>	<b>30,792</b>	<b>33,827</b>	4,518	38,875	43,393
Net return per ordinary share	7	<b>9.59p</b>	<b>97.31p</b>	<b>106.90p</b>	14.56p	125.31p	139.87p

\*The total column of this statement is the Profit & Loss Account of the Company. The revenue and capital columns are supplementary to this and are prepared under guidance published by the Association of Investment Companies.

A Statement of Total Recognised Gains and Losses has not been prepared as any gains or losses are recognised in the Income Statement.

**The Board is proposing a dividend of 11.50p per share for the year ended 31 August 2014 (2013: 11.50p per share) which, if approved, will be payable on 23 February 2015 to shareholders recorded on the Company's shareholder register on 12 December 2014.**

The accounting policies on pages 42 and 43 and the notes on pages 44 to 53 form part of these accounts.

All revenue and capital items derive from continuing operations.



## Balance Sheet

as at 31 August 2014

	Note	2014		2013	
		£000	£000	£000	£000
FIXED ASSETS – EQUITY INVESTMENTS	8				
China		42,748		39,552	
Hong Kong		22,357		25,180	
India		67,960		27,248	
Indonesia		7,158		10,820	
Malaysia		11,819		12,870	
Philippines		2,999		4,744	
Singapore		46,604		37,314	
South Korea		13,883		17,920	
Sri Lanka		7,044		6,097	
Taiwan		36,073		32,862	
Thailand		6,435		12,992	
		<b>265,080</b>		227,599	
CURRENT ASSETS					
Debtors	9	1,009		1,628	
Cash and deposits		40,656		48,497	
		<b>41,665</b>		50,125	
CURRENT LIABILITIES (due within one year)					
Creditors	10	(2,924)		(24,091)	
		<b>(2,924)</b>		(24,091)	
<b>Net Current Assets</b>			<b>38,741</b>	26,034	
<b>Total Assets less Current Liabilities</b>			<b>303,821</b>	253,633	
CREDITORS (due after one year)					
Loan	11	(20,000)		—	
<b>Equity Shareholders' Funds</b>			<b>283,821</b>	253,633	
<i>Represented by</i>					
CAPITAL AND RESERVES					
Ordinary share capital	12	7,911		7,911	
Share premium account		32,940		32,940	
Warrant reserve exercised		1,319		1,319	
Capital reserve		232,257		201,465	
Revenue reserve		9,394		9,998	
		<b>283,821</b>		253,633	
<b>Net asset value per share</b>	13		<b>896.93p</b>	801.53p	

These accounts were approved by the Board on 4 November 2014 and signed on its behalf by

James Ferguson  
Director

The accounting policies on pages 42 and 43 and the notes on pages 44 to 53 form part of these accounts.



## Cash Flow Statement

for the year ended 31 August 2014

	2014	2013
	£000	£000
OPERATING ACTIVITIES:		
Dividends received from investments	6,299	7,805
Other income	191	193
	<u>6,490</u>	<u>7,998</u>
Investment management fee	(1,933)	(1,845)
Performance fee	(1,725)	(1,795)
Secretarial fee	(79)	(103)
Directors' fees	(84)	(79)
Other expenses paid	(492)	(394)
	<u>(4,313)</u>	<u>(4,216)</u>
<b>Net cash inflow from operating activities</b>	<b>2,177</b>	<b>3,782</b>
RETURNS ON INVESTMENTS AND SERVICING OF FINANCE:		
Interest paid on borrowings	(438)	(460)
	<u>(438)</u>	<u>(460)</u>
<b>Net cash outflow from investments and servicing of finance</b>	<b>(438)</b>	<b>(460)</b>
TAXATION:		
<b>Total tax paid</b>	<b>(219)</b>	<b>(343)</b>
CAPITAL EXPENDITURE AND FINANCIAL INVESTMENT:		
Purchases of investments	(97,593)	(89,519)
Sales of investments	93,878	103,394
Currency (losses)/gains	(2,595)	10
	<u>(6,310)</u>	<u>13,885</u>
<b>Net cash (outflow)/inflow from capital expenditure and financial investment</b>	<b>(6,310)</b>	<b>13,885</b>
EQUITY DIVIDEND PAID	(3,639)	(3,324)
	<u>(3,639)</u>	<u>(3,324)</u>
<b>Net cash (outflow)/inflow before financing</b>	<b>(8,429)</b>	<b>13,540</b>
FINANCING:		
Issue of ordinary shares	—	11,995
Cost of issue of ordinary shares	—	(35)
Loan drawn down	20,000	—
Loan repaid	(19,412)	—
	<u>588</u>	<u>11,960</u>
<b>Net cash inflow from financing</b>	<b>588</b>	<b>11,960</b>
<b>(Decrease)/increase in cash</b>	<b>(7,841)</b>	<b>25,500</b>

The notes to the Cash Flow Statement are contained in note 14.



## Reconciliation of Movements in Shareholders' Funds

for the year ended 31 August 2014

	Share Capital £000	Share Premium Account £000	Warrant Reserve Exercised £000	Capital Reserve £000	Revenue Reserve £000	Total £000
Balance at 31 August 2013	7,911	32,940	1,319	201,465	9,998	253,633
Profit for the year	-	-	-	30,792	3,035	33,827
Dividend paid in the year	-	-	-	-	(3,639)	(3,639)
<b>Balance at 31 August 2014</b>	<b>7,911</b>	<b>32,940</b>	<b>1,319</b>	<b>232,257</b>	<b>9,394</b>	<b>283,821</b>

for the year ended 31 August 2013

	Share Capital £000	Share Premium Account £000	Warrant Reserve Exercised £000	Capital Reserve £000	Revenue Reserve £000	Total £000
Balance at 31 August 2012	7,554	21,337	1,319	162,590	8,804	201,604
Profit for the year	-	-	-	38,875	4,518	43,393
Issue of new ordinary shares	357	11,603	-	-	-	11,960
Dividend paid in the year	-	-	-	-	(3,324)	(3,324)
Balance at 31 August 2013	7,911	32,940	1,319	201,465	9,998	253,633

## Accounting Policies

### Basis of accounting

- (a) These accounts have been prepared in accordance with applicable accounting standards and under the historical cost convention (modified to include the revaluation of fixed asset investments which are recorded at fair value), the Companies Act 2006 and the Statement of Recommended Practice “Financial Statements of Investment Trust Companies and Venture Capital Trusts” issued in January 2009 (the “SORP”). Financial assets and liabilities are recognised in the Company’s Balance Sheet when it becomes party to the contractual provisions of the instrument.

In order better to reflect the activities of the Company and in accordance with guidance issued by the AIC, supplementary information which analyses the Profit and Loss Account between items of revenue and capital nature has been presented in the Income Statement.

The accounts have also been prepared on the assumption that approval as an investment trust will continue to be granted.

The accounts, and the net asset value per share figures, have been prepared in accordance with UK Generally Accepted Accounting Practice (“UK GAAP”).

The functional and reporting currency of the Company is pounds sterling as most investors in the Company are based in the United Kingdom.

### Income

- (b) Dividends on securities are brought into account on the date on which the security is quoted “ex dividend” on the stock exchange in the country in which the security is listed. Interest on securities is accounted for on a time apportioned basis. Foreign dividends include any withholding taxes payable to the tax authorities. Where a scrip dividend is taken in lieu of cash dividends, the net amount of the cash dividend declared is credited to the revenue account. Any excess in the value of shares received over the amount of cash dividend foregone is recognised as capital.
- (c) Overseas income is recorded at rates of exchange ruling at the date of receipt.
- (d) Bank interest receivable is dealt with on an accruals basis and taken to revenue.

### Expenses

- (e) Expenses and interest payable are dealt with on an accruals basis and are charged through the revenue column of the Income Statement.
- (f) The investment management fee has been charged in full to the revenue column of the Income Statement. The performance fee is chargeable in full to the capital column of the Income Statement.

### Valuation of Investments

- (g) Listed investments have been designated upon initial recognition as fair value through profit or loss. Investments are recognised and de-recognised at trade date where a purchase or sale is under a contract whose terms require delivery within the time frame established by the market concerned, and are initially measured at cost. Subsequent to initial recognition, investments are valued at fair value which for listed investments is deemed to be bid market or last traded prices. Gains and losses arising from changes in fair value are included as a capital item in the Income Statement and are ultimately recognised in the Capital Reserve. In accordance with the guidance given in the Association of Investment Companies SORP issued in January 2009 the Capital Reserve is not separated into realised and unrealised. Gains and losses arising on realisation of investments are shown in the Capital Reserve.
- (h) Equities include ordinary shares and warrants.



## Accounting Policies – continued

### Foreign currency

- (i) Exchange rate differences on capital items are included in the Capital Reserve, and on income items in the Revenue Reserve.
- (j) All assets and liabilities denominated in foreign currencies have been translated at year end exchange rates.

### Cash and liquid resources

- (k) Cash and liquid resources include cash at hand, deposits held on call with banks and other short term highly liquid investments with maturities of three months or less.

### Long term borrowings and finance costs

- (l) Long term borrowings are carried in the Balance Sheet at fair value. Finance costs of such borrowings are charged to revenue in the period in which they are incurred. Interest costs incurred on long-term borrowings are charged to revenue on a time apportioned basis over the life of the liability. Breakage costs on long term borrowings are charged to capital.

### Dividends

- (m) Interim dividends are recognised in the period in which they are paid and final dividends are recognised in the period in which they are approved by the Company's shareholders.

### Taxation

- (n) In accordance with Financial Reporting Standard 19, deferred taxation is provided using the liability method on all timing differences, calculated at the rate at which it is anticipated the timing differences will reverse. Deferred tax assets are recognised only when, on the basis of available evidence, it is more likely than not that there will be taxable profits in the future against which the deferred tax asset can be offset.

Owing to the Company's status as an investment trust, and the intention to continue to meet the conditions required to obtain approval in the foreseeable future, the Company has not provided deferred tax on any capital gains and losses arising on the revaluation of investments.

## Notes on the Accounts

### 1. Income

Income from investments relates to dividends. Other income relates to bank deposit interest and £4,000 (2013: £43,000) in relation to Taiwan tax reclaims from overseas listed companies.

	<b>2014</b>	<b>2013</b>
	<b>£000</b>	<b>£000</b>
<b>2. Investment Management Fee</b>		
Investment management fee	<b>1,986</b>	1,946
Performance fee	<b>859</b>	1,725
	<b><u>2,845</u></b>	<u>3,671</u>

### Management

First State Investment Management (UK) Limited has been Investment Manager since 20 March 1995. In order to comply with the Alternative Investment Fund Managers Directive, with effect from 2 July 2014 the Company has terminated its investment management agreement with First State Investment Management (UK) Limited and has appointed First State Investments (UK) Limited as its Alternative Investment Fund Manager. First State Investments (UK) Limited has delegated portfolio management services to First State Investment Management (UK) Limited.

The terms of the Agreement provide for payment of a base fee of 0.75 per cent per annum of the Company's net assets payable quarterly in arrears. In addition an annual performance fee may be payable to the Investment Manager. The total fee payable to the Investment Manager is capped at 1.5 per cent per annum of the Company's net assets.

The performance fee is based on the Company's share price total return ("SPTR"), taking the change in share price and dividend together, over a three year period. If the Company's SPTR exceeds the SPTR of the Company's benchmark index (the MSCI AC Asia ex Japan Index) over the three year period plus ten percentage points, a performance fee is payable to the Investment Manager. The objective of the performance fee is to give the Investment Manager ten per cent of the additional value generated for shareholders by such outperformance. A performance fee of £858,508 (2013: £1,724,988) is due to be paid for the twelve months ending 31 August 2014 and this fee will be charged against the Company's capital.

The Investment Manager's appointment is subject to termination on one year's notice. The Company is entitled to terminate the Investment Manager's appointment on less than the specified notice period subject to compensation being paid to the Investment Manager for the period of notice not given. The compensation in the case of the Investment Manager's termination is based on 0.75 per cent of the value of the Company's net assets up to the date of termination on a pro rata basis. In addition a termination performance fee amount may be due to the Investment Manager based on the Company's three year performance up to the date of termination and paid on a pro rata basis.

The Agreement sets out matters over which the Investment Manager has authority and the limits above which board approval is required. In addition the Board has a formal schedule of matters specifically reserved to it for decision. This includes determination and monitoring of the Company's investment objectives and policy and its future strategic direction, gearing policy, matters relating to the buy-back and issuance of the Company's shares, appointment and removal of third party service providers, review of key investment and financial data and the Company's corporate governance and risk control arrangements.



## Notes on the Accounts – continued

	<b>2014</b>	<b>2013</b>
	<b>£000</b>	<b>£000</b>
<b>3. Other Administrative Expenses</b>		
Auditor's remuneration for :		
– audit services	<b>19</b>	13
– non-audit services in respect of taxation compliance	<b>10</b>	4
Directors' fees	<b>84</b>	80
Company secretarial fees	<b>106</b>	103
Bank, custodial and other expenses	<b>439</b>	435
	<b><u>658</u></b>	<u>635</u>

### Company Secretary

Personal Assets Trust Administration Company Limited provides company secretarial, accounting and administrative services. The fee for the year ended 31 August 2014, which is payable quarterly in advance and linked to the movement in the Retail Price Index annually, was £105,767 (2013: £102,750). The appointment is terminable on three months' notice.

	<b>2014</b>	<b>2013</b>
	<b>£000</b>	<b>£000</b>
<b>4. Finance Costs of Borrowing</b>		
Costs in relation to bank borrowing	<b>441</b>	460

	<b>2014</b>	<b>2013</b>
	<b>£000</b>	<b>£000</b>
<b>5. Taxation</b>		
<b>(a) Analysis of charge in period</b>		
Current tax: overseas tax	<b>219</b>	344

### (b) Factors affecting the tax charge for the period

The tax assessed for the period is different from that calculated when corporation tax is applied to the total return. The differences are explained below:

	<b>2014</b>	<b>2013</b>
	<b>£000</b>	<b>£000</b>
<b>Return for the period before taxation</b>	<b><u>34,046</u></b>	<u>43,737</u>
Total return for the period before taxation multiplied by the standard rate of corporation tax of 22.17% (2013: 23.58%)	<b>7,548</b>	10,313
Effect of:		
Capital returns not subject to corporation tax	<b>(7,017)</b>	(9,573)
Non-taxable income	<b>(1,389)</b>	(1,853)
Overseas tax	<b>219</b>	344
Unutilised management expenses	<b>858</b>	1,113
<b>Current tax charge for the period</b>	<b><u>219</u></b>	<u>344</u>

Under changes enacted in the Finance Act 2009, dividends and other distributions received from foreign companies from 1 July 2009 are largely exempt from corporation tax.

### (c) Provision for deferred tax

The Company has a deferred tax asset of £4,088,000 (2013: £3,038,000) at 31 August 2014 in respect of unrelieved tax losses carried forward. This asset has not been recognised in the accounts as it is unlikely under current legislation that it will be capable of being offset against future taxable profits.

## Notes on the Accounts – continued

<b>6. Dividends</b>	<b>2014</b> <b>£000</b>	<b>2013</b> <b>£000</b>
Dividends paid in the period:		
Dividend of 11.50p per share paid 31 January 2014 (2013 – 11.00p)	<u><b>3,639</b></u>	<u>3,324</u>

We note below the proposed dividend in respect of the financial year, which is the basis upon which the requirements of section 1158 of the Corporation Tax Act 2010 are considered. The proposed dividend is subject to approval by shareholders at the Annual General Meeting and has not been included as a liability in these accounts.

	<b>2014</b> <b>£000</b>	<b>2013</b> <b>£000</b>
Income available for distribution	<b>3,035</b>	4,518
Proposed dividend for the year ended 31 August 2014 – 11.50p payable 23 February 2015 (2013 – 11.50p)	<u><b>(3,639)</b></u>	<u>(3,639)</u>
(Amount transferred from revenue reserve)/retained income	<u><b>(604)</b></u>	<u>879</u>

<b>7. Return per Ordinary Share</b>	<b>Revenue</b>	<b>2014 Capital</b>	<b>Total</b>	<b>Revenue</b>	<b>2013 Capital</b>	<b>Total</b>
	<b>p</b>	<b>p</b>	<b>p</b>	<b>p</b>	<b>p</b>	<b>p</b>
Net return per share	<u><b>9.59</b></u>	<u><b>97.31</b></u>	<u><b>106.90</b></u>	14.56	125.31	139.87

	<b>2014</b>	<b>2013</b>
Revenue return	<b>£3,035,000</b>	£4,518,000
Capital return	<b>£30,792,000</b>	£38,875,000
Weighted average ordinary shares in issue	<b>31,643,650</b>	31,023,198

There are no dilutive or potentially dilutive shares in issue.



## Notes on the Accounts – continued

### 8. Equity Investments

	<b>£000</b>
Cost at 31 August 2013	182,497
Unrealised appreciation	<u>45,102</u>
Valuation at 31 August 2013	227,599
Purchases at cost*	97,875
Sales – proceeds*	(93,095)
Sales – realised gains on sales	10,603
Unrealised appreciation on investments in the year	<u>22,098</u>
<b>Valuation at 31 August 2014</b>	<b>265,080</b>
Cost at 31 August 2014	<u>197,880</u>
<b>Closing unrealised appreciation</b>	<u>67,200</u>

### Gains on Investments

Realised gains on sales	10,603
Unrealised gains on the fair value of investments during the year	<u>22,098</u>
	<u>32,701</u>

All investments are listed on recognised stock exchanges.

\*These figures include the following charges:

### Transaction Costs

During the year the Company incurred transaction costs of £244,000 (2013: £239,000) on the purchase of investments and £331,000 (2013: £379,000) on the sale of investments.

### 9. Debtors

	<b>2014</b>	<b>2013</b>
	<b>£000</b>	<b>£000</b>
Sales awaiting settlement	<b>349</b>	816
Accrued income	<b>611</b>	639
Overseas tax recoverable	<b>49</b>	170
Sundry debtors	<b>—</b>	3
	<u><b>1,009</b></u>	<u>1,628</u>

### 10. Creditors (amounts falling due within one year)

	<b>2014</b>	<b>2013</b>
	<b>£000</b>	<b>£000</b>
US\$32,500,000 fixed rate loan	<b>—</b>	20,957
Purchases awaiting settlement	<b>1,353</b>	755
Performance fee	<b>859</b>	1,725
Interest due on loan	<b>26</b>	23
Other creditors	<b>686</b>	631
	<u><b>2,924</b></u>	<u>24,091</u>



## Notes on the Accounts – continued

	2014 £000	2013 £000
<b>11. Creditors (amounts falling due after one year)</b>		
£20,000,000 fixed rate loan 3.135% 14/08/2019	<u>20,000</u>	<u>–</u>

The main covenants relating to the loan are that total net assets shall not fall below £80 million and the ratio of total borrowings to adjusted net asset value shall not exceed 30 per cent at any time. There were no breaches of loan covenants during the year.

### 12. Share Capital

The allotted capital is £7,910,912 (2013: £7,910,912) represented by 31,643,650 ordinary shares of 25p each (2013: 31,643,650). During the year the Company did not issue any ordinary shares (2013: issued 1,430,000 ordinary shares for gross proceeds of £11,994,000).

The Board monitors and reviews the broad structure of the Company's capital on an ongoing basis. This will include:

- the level of equity shares in issue; and
- the extent to which revenue in excess of that which is required to be distributed should be retained.

The capital of the Company is the ordinary share capital, the other reserves and the fixed rate loan as described in Note 11. It is managed in accordance with its investment policy in pursuit of its investment objective, which are detailed on pages 20 and 21.

### 13. Net Asset Value per Ordinary Share

Net assets per share are based on total net assets of £283,821,000 (2013: £253,633,000) divided by 31,643,650 (2013: 31,643,650) ordinary shares of 25p each in issue.

	2014 £000	2013 £000
<b>14. Cash Flow Statement</b>		
<b>(a) Reconciliation of total income to net cash inflow from operating activities</b>		
Income	6,339	7,903
Administrative expenses	(2,644)	(2,581)
Performance fee	(859)	(1,725)
Decrease in debtors	124	150
Decrease/(increase) in dividends accounted for but not yet received	28	(54)
(Decrease)/increase in creditors	(811)	89
<b>Net cash inflow from operating activities</b>	<u>2,177</u>	<u>3,782</u>

### (b) Analysis of changes in cash and net debt during the year

	At the Start of the year £000	Cash Flows £000	Non-cash Changes £000	At the End of the Year £000
Cash	48,497	(7,841)	–	40,656
Loan due between one and five years	–	(20,000)	–	(20,000)
Loan due within one year	<u>(20,957)</u>	<u>19,412</u>	<u>1,545</u>	<u>–</u>
	<u>27,540</u>	<u>(8,429)</u>	<u>1,545</u>	<u>20,656</u>



## Notes on the Accounts – continued

### 15. Risk Management, Financial Assets and Liabilities

The Company invests mainly in smaller Asian quoted companies. Other financial instruments comprise cash balances, short-term debtors, creditors and a fixed rate loan. The Investment Manager follows the investment process outlined on page 20 and in addition the Board conducts quarterly reviews with the Investment Managers. The Investment Manager's Risk and Compliance department monitors the Company's investment and borrowing powers to ensure that risks are controlled and minimised. Additionally, its Compliance and Risk Committee reviews risk management processes monthly.

The main risks that the Company faces from its financial instruments are market risk (comprising interest rate, currency and share price risks) and credit risk. As the Company's assets are mainly in readily realisable securities, other than in exceptional circumstances there is no significant liquidity risk. The Board, in conjunction with the Investment Manager, regularly reviews and agrees policies for managing each of these risks. The Investment Manager's policies for managing these risks are detailed below.

#### Market Risk

The fair value of, or future cash flows from, a financial instrument held by the Company will fluctuate because of changes in market prices. These valuations are deemed to represent the fair value of the investments.

#### Interest Rate Risk

The possible effects on fair value and cash flows that could arise as a result of changes in interest rates are taken into account when making investment and borrowing decisions.

Movements in interest rates, to the extent that they affect the fair value of the Company's fixed rate borrowings, may also affect the amount by which the Company's share price is at a discount or a premium to the net asset value (assuming that the Company's share price is unaffected by movements in interest rates). During the year the Company held a US\$32.5 million three year fixed rate bank loan until maturity on 12 August 2014 and entered into a £20 million five year fixed rate loan with National Australia Bank on 14 August 2014. The Company is also exposed to minimal interest rate risk on interest receivable from bank deposits and interest payable on bank overdraft positions.

The interest rate risk profile of the Company's financial liabilities and the maturity profile of the undiscounted future cash flows in respect of the Company's contractual financial liabilities at 31 August are shown below.

#### Interest Rate Risk Profile

	<b>2014</b> <b>£000</b>	<b>2013</b> <b>£000</b>
Fixed rate bank loan – Sterling denominated	<b>20,000</b>	–
Fixed rate bank loan – US\$ denominated	<b>–</b>	<b>20,957</b>

#### Maturity Profile

	<b>2014</b> <b>Within</b> <b>5 years</b> <b>£000</b>	<b>2013</b> <b>Within</b> <b>1 year</b> <b>£000</b>
Repayment of loans	<b>20,000</b>	<b>20,957</b>

## Notes on the Accounts – continued

### Interest Rate Sensitivity

Considering effects on cash balances and fixed rate borrowings, an increase of 50 basis points in interest rates would have increased net assets and total return for the period by £103,000 (2013: £138,000). A decrease of 50 basis points would have had an equal but opposite effect. The calculations are based on the cash balances at the balance sheet date and are not representative of the year as a whole.

### Foreign Currency Risk

The majority of the Company's assets, liabilities and income were denominated in currencies other than sterling (the currency which the Company reports its results) as at 31 August 2014. The Balance Sheet therefore can be significantly affected by movements in foreign exchange rates. It is not the Company's policy to hedge this risk on a continuing basis but the Company reserves the right to undertake foreign exchange hedging of its portfolio. The revenue account is subject to currency fluctuation arising on dividends paid in foreign currencies. The Company does not hedge this currency risk.

### Foreign Currency Risk Exposure by Currency of Denomination

	31 August 2014			31 August 2013		
	Overseas investments £000	Net monetary assets £000	Total currency exposure £000	Overseas investments £000	Net monetary assets £000	Total currency exposure £000
Indian rupee	67,960	110	68,070	27,248	–	27,248
Hong Kong dollar	66,422	(9)	66,413	66,619	331	66,950
Singapore dollar	45,287	829	46,116	35,427	1,010	36,437
Taiwanese dollar	36,073	5,765	41,838	32,862	5,298	38,160
US dollar	–	14,144	14,144	–	8,483	8,483
Korean won	13,883	–	13,883	17,920	179	18,099
Malaysian ringgit	11,819	–	11,819	12,870	–	12,870
Indonesian rupiah	7,158	–	7,158	8,518	10	8,528
Sri Lankan rupee	7,044	–	7,044	6,097	–	6,097
Thai baht	6,435	(191)	6,244	12,992	54	13,046
Philippine peso	2,999	–	2,999	4,744	–	4,744
Total foreign currency	265,080	20,648	285,728	225,297	15,365	240,662
Sterling	–	(1,907)	(1,907)	2,302	10,669	12,971
Total currency	265,080	18,741	283,821	227,599	26,034	253,633



## Notes on the Accounts – continued

### Currency Risk Sensitivity

At 31 August 2014, if sterling had strengthened by 5 per cent in relation to all currencies, with all other variables held constant, total net assets and total return on ordinary activities would have decreased by the amounts shown below. A 5 per cent weakening of sterling against all currencies, with all other variables held constant, would have had an equal but opposite effect on the financial statement amounts. The analysis is performed on the same basis for 2013.

	<b>2014</b>	<b>2013</b>
	<b>£000</b>	<b>£000</b>
Indian rupee	<b>3,404</b>	1,362
Hong Kong dollar	<b>3,321</b>	3,348
Singapore dollar	<b>2,306</b>	1,822
Taiwanese dollar	<b>2,092</b>	1,908
US dollar	<b>707</b>	424
Korean won	<b>694</b>	905
Malaysian ringgit	<b>591</b>	644
Indonesian rupiah	<b>358</b>	426
Sri Lankan rupee	<b>352</b>	305
Thai baht	<b>312</b>	652
Philippine peso	<b>150</b>	237
Total	<b><u>14,287</u></b>	<u>12,033</u>

### Other Price Risk

Changes in market prices, other than those arising from interest rate or currency risk, will affect the value of quoted investments. It is the Board's policy to hold an appropriate spread of investments in the portfolio in order to reduce the risk arising from factors specific to a particular country or sector. The Investment Manager monitors market prices throughout the year and reports to the Board on a regular basis.

### Other Price Risk Sensitivity

If market values at the Balance Sheet date had been 10 per cent higher or lower with all other variables remaining constant, the return attributable to ordinary shareholders for the year ending 31 August 2014 would have increased/(decreased) by £26,508,000 (2013 increased/(decreased) by £22,529,000) and equity reserves would have increased/(decreased) by the same amount.

### Liquidity Risk

This is the risk that the Company will encounter difficulty in meeting obligations associated with financial liabilities. Liquidity risk is not significant as the majority of the Company's assets are investments in quoted securities that are readily realisable. The Company has the power to take out borrowings, which give it access to additional funding when required. The Company's current borrowing facility is detailed in Note 11 on page 48.

## Notes on the Accounts – continued

The contractual maturities of financial liabilities at the year end, based on the earliest date on which payment can be required, are as follows:

	2014			2013		
	3 months or less £000	3 to 12 months £000	More than 12 months £000	3 months or less £000	3 to 12 months £000	More than 12 months £000
Bank loan	183	470	22,479	137	21,281	–
Amount due to brokers	1,353	–	–	755	–	–
Other creditors and accruals	686	–	–	631	–	–
Performance fee accrued	859	–	–	1,725	–	–
	<u>3,081</u>	<u>470</u>	<u>22,479</u>	<u>3,248</u>	<u>21,281</u>	<u>–</u>

### Credit Risk

This is the risk that a failure of a counterparty to a transaction to discharge its obligations under that transaction could result in a loss to the Company.

Investment transactions are carried out with a large number of approved brokers, whose credit-standing is reviewed periodically by the Investment Manager. Transactions are ordinarily done on a delivery versus payment basis whereby the Company's custodian bank ensures that the counterparty to any transaction entered into by the Company has delivered on its obligations before any transfer of cash or securities away from the Company is completed.

Cash exposures are carefully managed to ensure that money is placed on deposit with reputable counterparties meeting a minimum credit rating.

In summary, compared to the amounts in the Balance Sheet, the maximum exposure to credit risk at 31 August 2014 was as follows:

	2014		2013	
	Balance sheet £000	Maximum exposure £000	Balance sheet £000	Maximum exposure £000
<b>Current assets</b>				
Receivables	1,009	1,009	1,628	1,628
Cash at bank	<u>40,656</u>	<u>40,656</u>	<u>48,497</u>	<u>48,497</u>
	<u>41,665</u>	<u>41,665</u>	<u>50,125</u>	<u>50,125</u>

### Financial Instruments Measured at Fair Value

	Level 1 £000	Level 2 £000	Level 3 £000	Total £000
<b>As at 31 August 2014</b>				
Listed equities	265,080	–	–	<b>265,080</b>
Loan	<u>(20,000)</u>	<u>–</u>	<u>–</u>	<b><u>(20,000)</u></b>
Total financial instruments	<u>245,080</u>	<u>–</u>	<u>–</u>	<b><u>245,080</u></b>
<b>As at 31 August 2013</b>				
Listed equities	227,599	–	–	<b>227,599</b>
Loan	<u>(20,957)</u>	<u>–</u>	<u>–</u>	<b><u>(20,957)</u></b>
Total financial instruments	<u>206,642</u>	<u>–</u>	<u>–</u>	<b><u>206,642</u></b>



## Notes on the Accounts – continued

Investments in securities are financial assets designated at fair value through profit or loss on initial recognition. In accordance with Financial Reporting Standard 29 'Financial Instruments: Disclosures', the tables above provide an analysis of these investments based on the fair value hierarchy described below. Short term balances are excluded from the tables as their carrying value at the reporting date approximates to their fair value.

### Fair Value Hierarchy

The fair value hierarchy used to analyse the fair values of financial assets is described below. The levels are determined by the lowest (that is the least reliable or least independently observable) level of input that is significant to the fair value measurement for the individual investment in its entirety as follows:

**Level 1** – investments with quoted prices in an active market;

**Level 2** – investments whose fair value is based directly on observable current market prices or is indirectly being derived from market prices; and

**Level 3** – investments whose fair value is determined using a valuation technique based on assumptions that are not supported by observable current market prices or are not based on observable market data.

### 16. Related Party Transactions

The Directors' fees for the year are detailed in the Directors' Remuneration Report on pages 28 to 30. No Director has a contract of service with the Company. During the year no Director was interested in any matter requiring disclosure under section 412 of the Companies Act 2006.

### 17. Alternative Investment Fund Managers Directive

Under the Alternative Investment Fund Managers Directive the Company is required to publish maximum exposure levels for leverage on a 'Gross' and 'Commitment' basis. The process for calculating exposure under each method is largely the same, except that, where certain conditions are met, the Commitment method allows instruments to be netted off to reflect 'netting' or 'hedging' arrangements and the Company's leverage exposure would then be reduced. The AIFM set maximum leverage levels of 3.0 and 1.7 times the Company's net asset value under the 'Gross' and 'Commitment' methods respectively. At the Company's year end the levels were 1.0 and 1.1 times the Company's net asset value.

The Alternative Investment Fund Managers Directive requires the Alternative Investment Fund Manager ("AIFM") to make remuneration disclosures in next year's Annual Report.

## Notice of Annual General Meeting

Notice is hereby given that the Annual General Meeting of The Scottish Oriental Smaller Companies Trust PLC will be held at the offices of First State Investments, Finsbury Circus House, 15 Finsbury Circus, London EC2M 7EB on 19 February 2015 at 12.15 pm for the purpose of transacting the following business:

To consider and, if thought fit, to pass the following resolutions as ordinary resolutions.

1. To receive the reports of the Directors and Auditors and to adopt the Report and Accounts for the financial year ended 31 August 2014.
2. To approve the dividend of 11.50p per ordinary share of 25p each in the capital of the Company.
3. To re-elect Anne West, as a Director.
4. To re-elect James Ferguson, who retires from office annually, as a Director.
5. To re-elect Alexandra Mackesy, who retires from office annually, as a Director.
6. To re-elect Dr Janet Morgan, who retires from office annually, as a Director.
7. To re-appoint Ernst & Young LLP, Chartered Accountants and Statutory Auditor, as Auditor and to authorise the Directors to fix their remuneration.
8. To approve the Policy on Directors' Remuneration.
9. To approve the Directors' Remuneration Report within the Report and Accounts for the financial year ended 31 August 2014.
10. That, in substitution for any existing authority, but without prejudice to the exercise of any such authority prior to the date hereof, the Directors of the Company be and are hereby generally and unconditionally authorised in accordance with Section 551 of the Companies Act 2006 (the "Act") to exercise all the powers of the Company to allot shares in the Company and to grant rights to subscribe for or to convert any security into shares in the Company ("Securities") provided that such authority shall be limited to the allotment of shares and the grant of rights in respect of shares with an aggregate nominal value of up to £791,000, such authority to expire at the conclusion of the next Annual General Meeting of the Company after the passing of this resolution or on the expiry of 15 months from the passing of this resolution, whichever is the earlier, unless previously revoked, varied or extended by the Company in a general meeting, save that the Company may at any time prior to the expiry of this authority make an offer or enter into an agreement which would or might require Securities to be allotted or granted after the expiry of such authority and the Directors shall be entitled to allot or grant Securities in pursuance of such an offer or agreement as if such authority had not expired.

To consider and, if thought fit, pass the following resolutions as special resolutions of the Company:

11. That, subject to the passing of resolution number 10 above, and in substitution for any existing power but without prejudice to the exercise of any such power prior to the date hereof, the Directors of the Company be and are hereby generally empowered, pursuant to Section 570 of the Companies Act 2006 (the "Act"), to allot equity securities (as defined in Section 560 of the Act), including the grant of rights to subscribe for, or to convert securities into ordinary shares held by the Company as treasury shares (as defined in Section 724 of the Act) for cash pursuant to the authority given by resolution number 10 above as if Section 561(1) of the Act did not apply to any such allotment of equity securities, provided that this power:
  - (a) expires at the conclusion of the next Annual General Meeting of the Company after the passing of this resolution or on the expiry of 15 months from the passing of this resolution, whichever is the earlier, save that the Company may, before such expiry, make an offer or agreement which would or might require equity securities to be allotted after such expiry and the Directors may allot equity securities in pursuance of any such offer or agreement as if the power conferred hereby had not expired; and



## Notice of Annual General Meeting – continued

- (b) shall be limited to the allotment of equity securities up to an aggregate nominal value of £791,000 being approximately 10 per cent of the nominal value of the issued share capital of the Company, (excluding treasury shares) as at 4 November 2014.
12. That, in substitution for any existing authority but without prejudice to the exercise of any such authority prior to the date hereof, the Company be and is hereby generally and unconditionally authorised, pursuant to and in accordance with section 701 of the Companies Act 2006 (the “Act”), to make market purchases (within the meaning of section 693(4) of the Act) of fully paid ordinary shares of 25 pence each in the capital of the Company (“ordinary shares”) (either for retention as treasury shares for future reissue, resale or transfer or for cancellation), provided that:
- (a) the maximum aggregate number of ordinary shares hereby authorised to be purchased is 4,743,000 ordinary shares representing 14.99 per cent of the Company’s issued share capital (excluding treasury shares);
  - (b) the minimum price (excluding expenses) which may be paid for each ordinary share is 25 pence;
  - (c) the maximum price (excluding expenses) which may be paid for each ordinary share shall not be more than the higher of:
    - (i) 5 per cent above the average of the middle market quotations (as derived from the daily official list of the London Stock Exchange) for the ordinary shares over the five business days immediately preceding the date of purchase; and
    - (ii) the higher of the last independent trade and the highest current independent bid on the London Stock Exchange; and
  - (d) unless previously varied, revoked or renewed by the Company in a general meeting, the authority hereby conferred shall expire at the conclusion of the Company’s next Annual General Meeting or 15 months from the passing of this Resolution 12, whichever is the earlier, save that the Company may, prior to such expiry, enter into a contract to purchase ordinary shares under such authority which will or might be completed or executed wholly or partly after the expiration of such authority and may make a purchase of ordinary shares pursuant to any such contract.
13. That the Company be and is hereby generally and unconditionally authorised to hold general meetings (other than annual general meetings) on 14 clear days’ notice, such authority to expire at the conclusion of the next annual general meeting of the Company.

Dated: 4 November 2014

By Order of the Board

Registered Office:  
10 St. Colme Street  
Edinburgh EH3 6AA

Steven K Davidson  
*Company Secretary*



## Notice of Annual General Meeting – continued

### Notes

- (1) To be entitled to attend and vote at the meeting (and for the purpose of the determination by the Company of the number of votes they may cast), members must be entered on the Company's register of members at close of business on 17 February 2015 ("the specified time"). If the meeting is adjourned to a time not more than 48 hours after the specified time applicable to the original meeting, the specified time will also apply for the purpose of determining the entitlement of members to attend and vote (and for the purpose of determining the number of votes they may cast) at the adjourned meeting. If, however, the meeting is adjourned for a longer period then, to be so entitled, members must be entered on the Company's register of members at the time which is 48 hours (excluding non working days) before the time fixed for the adjourned meeting or, if the Company gives notice of the adjourned meeting, at the time specified in that notice.
- (2) If you wish to attend the meeting in person, you should present your attendance card, attached to your Form of Proxy, to the registration desk on the day of the meeting. Alternatively, please ensure you pre-register in accordance with the instructions on your Form of Proxy. Failure to do so may result in your being prohibited from voting on resolutions during the meeting. These forms must be submitted no later than 12.15 pm on 17 February 2015. Attendance by non shareholders will be at the discretion of the Company.
- (3) Information regarding the Annual General Meeting, including information required by section 311A of the Companies Act 2006, is available from [www.scottishoriental.com](http://www.scottishoriental.com).
- (4) Holders of ordinary shares who are entitled to attend and vote at the meeting convened by the foregoing notice may appoint one or more proxies (who need not be a member or members) to attend, speak and vote in their place. If appointing more than one proxy, each proxy must be appointed to exercise rights attaching to different shares held by the holder. The instruments appointing a proxy and the power of attorney or other authority (if any) under which it is signed or a notarially certified copy of that power or authority must be delivered to the offices of the Company's Registrars, Computershare Investor Services PLC, The Pavilions, Bridgwater Road, Bristol, BS99 6ZY or [www.eproxyappointment.com](http://www.eproxyappointment.com); (i) in the case of a meeting or adjourned meeting, 48 hours (excluding non-working days) before the time for holding the meeting or adjourned meeting; or (ii) in the case of a poll taken 48 hours after it was demanded, 24 hours before the time appointed for the taking of the poll. Return of a completed form of proxy will not preclude a member from attending and voting personally at the meeting. Members may not use any electronic address provided in this notice or in any related documents to communicate with the Company for any purpose other than those expressly stated.
- (5) CREST members who wish to appoint a proxy or proxies through the CREST electronic proxy appointment service may do so by using the procedures described in the CREST Manual and by logging on to the website [www.euroclear.com/CREST](http://www.euroclear.com/CREST). CREST personal members or other CREST sponsored members, and those CREST members who have appointed a voting service provider(s), should refer to their CREST sponsor or voting service provider(s), who will be able to take the appropriate action on their behalf.
- (6) In order for a proxy appointment or instruction made using the CREST service to be valid, the appropriate CREST message (a "CREST Proxy Instruction") must be properly authenticated in accordance with Euroclear UK & Ireland Limited's specifications, and must contain the information required for such instruction, as described in the CREST Manual. The message, regardless of whether it constitutes the appointment of a proxy or is an amendment to the instruction given to a previously appointed proxy, must, in order to be valid, be transmitted so as to be received by the Company's registrar (ID number 3RA50) no later than 48 hours (excluding non-working days) before the time of the meeting or any adjournment.



## Notice of Annual General Meeting – continued

For this purpose, the time of receipt will be taken to be the time (as determined by the timestamp applied to the message by the CREST Application Host) from which the Company's registrar is able to retrieve the message by enquiry to CREST in the manner prescribed by CREST. After this time any change of instructions to proxies appointed through CREST should be communicated to the appointee through other means.

- (7) CREST members and, where applicable, their CREST sponsors, or voting service providers should note that Euroclear UK & Ireland Limited does not make available special procedures in CREST for any particular message. Normal system timings and limitations will, therefore, apply in relation to the input of CREST Proxy Instructions. It is the responsibility of the CREST member concerned to take (or, if the CREST member is a CREST personal member, or sponsored member, or has appointed a voting service provider(s), to procure that his CREST sponsor or voting service provider(s) take(s)) such action as shall be necessary to ensure that a message is transmitted by means of the CREST system by any particular time. In this connection, CREST members and, where applicable, their CREST sponsors or voting system providers are referred, in particular, to those sections of the CREST Manual concerning practical limitations of the CREST system and timings.
- (8) The Company may treat as invalid a CREST Proxy Instruction in the circumstances set out in Regulation 35(5)(a) of the Uncertificated Securities Regulations 2001.
- (9) The letters of appointment of the Directors are available for inspection at 10 St. Colme Street, Edinburgh EH3 6AA before, during and after the meeting. They will also be available on the date of the meeting at Finsbury Circus House, 15 Finsbury Circus, London from 12 noon until the conclusion of the meeting.
- (10) As at close of business on 4 November 2014, the Company's issued share capital comprised 31,643,650 ordinary shares of 25p each. Each ordinary share carries the right to one vote at a general meeting of the Company and, therefore, the total number of voting rights in the Company as at 4 November 2014 is 31,643,650.
- (11) Any person holding 3 per cent of the total voting rights in the Company who appoints a person other than the Chairman as his proxy will need to ensure that both he/she and such third party complies with their respective disclosure obligations under the Disclosure and Transparency Rules.
- (12) Under section 319A of the Companies Act 2006, the Company must answer any question relating to the business being dealt with at the meeting put by a member attending the meeting unless:
  - (a) answering the question would interfere unduly with the preparation for the meeting or involve the disclosure of confidential information;
  - (b) the answer has already been given on the Company's website in the form of an answer to a question; or
  - (c) it is undesirable in the interests of the Company or the good order of the meeting that the question be answered.
- (13) The members of the Company may require the Company (without payment) to publish, on its website, a statement (which is also to be passed to the auditors) setting out any matter relating to the audit of the company's accounts, including the Auditor's Report and the conduct of the audit. The Company will be required to do so once it has received such requests from either members representing at least 5 per cent of the total voting rights of the Company or at least 100 members who have a relevant right to vote and hold shares in the Company on which there has been paid up an average sum per member of at least £100. Such requests must be made in writing and must state his/her full name and address and be sent to the Company at 10 St. Colme Street, Edinburgh EH3 6AA.

## Notice of Annual General Meeting – continued

- (14) Members meeting the threshold requirements set out in the Companies Act 2006 have the right:
- (a) to require the Company to give notice of any resolution which can properly be, and is to be, moved at the meeting pursuant to Section 338 of the Companies Act 2006, and/or
  - (b) to include a matter in the business to be dealt with at the meeting, pursuant to Section 338A of the Companies Act 2006.
- (15) Any corporation which is a member can appoint one or more corporate representatives. Members can appoint more than one corporate representative only where each corporate representative is appointed to exercise rights attached to different shares. Members cannot appoint more than one corporate representative to exercise the rights attached to the same share(s).
- (16) In the case of joint holders, where more than one of the joint holders purports to appoint one or more proxies, only the purported appointment submitted by the most senior holder will be accepted. Seniority is determined by the order in which the names of the joint holders appear in the Company's register of members in respect of the joint holding (the first named being the most senior).
- (17) Any person to whom this notice is sent who is a person nominated under section 146 of the Companies Act 2006 to enjoy information rights (a "Nominated Person") may, under an agreement between him/her and the member by whom he/she was nominated, have a right to be appointed (or to have someone else appointed) as a proxy for the meeting. If a Nominated Person has no such proxy appointment right or does not wish to exercise it, he/she may, under any such agreement, have a right to give instructions to the member as to the exercise of voting rights.



## Information for Investors

### Financial Diary

The Company's financial year ends on 31 August. The preliminary results are announced in October or November and the Annual Report and Accounts are published in November. Any dividend payable on the ordinary shares will be paid in January or February.

### Capital Gains Tax

An individual tax payer is currently entitled to an annual total tax-free gain, presently £11,000 from the sale of any shares and other capital assets. Any gain beyond that amount may be liable to capital gains tax.

For initial investors the apportioned base cost of ordinary shares and warrants for capital gains tax purposes was 92.59p per ordinary share and 37.05p per warrant.

### Where to find Scottish Oriental's Share Price

Scottish Oriental's share price appears daily in the Investment Companies Sector of the Financial Times and other leading daily newspapers.

The share price can also be found on the London Stock Exchange website by using the Trust's TIDM code 'SST' within the price search facility.

### The Internet

Scottish Oriental's website provides up-to-date information on the share price, net asset value and discount. We hope you will visit the Trust's website at : [www.scottishoriental.com](http://www.scottishoriental.com). Investor Centre from Computershare (Scottish Oriental's registrar) enables you to manage and update your shareholder information. For this purpose you can register free with Investor Centre at [www-uk.computershare.com/investor](http://www-uk.computershare.com/investor).

### Regulatory Status

Since Scottish Oriental is an investment trust pursuant to section 1158 of the Corporation Taxes Act 2010, the FCA rules in relation to non-mainstream investment products do not apply to the Company.

### Further Information

If you require any further information please contact Personal Assets Trust Administration Company Limited at the above address, by telephone on +44 (0)131 538 6610 or by fax on +44 (0)131 538 6607. For registry queries contact Computershare by telephone on +44 (0)870 707 1307.

## Company Information

### Registered Office

10 St. Colme Street  
Edinburgh EH3 6AA,

### Company Number

SC156108

### Investment Manager

First State Investment Management (UK) Limited  
23 St Andrew Square  
Edinburgh EH2 1BB,  
(Authorised and regulated by the Financial Conduct Authority)  
Tel: +44 (0)131 473 2200 Fax: +44 (0)131 473 2222

### Custodian

J.P. Morgan Chase Bank N.A.  
25 Bank Street  
Canary Wharf  
London E14 5JP

### Depositary

J.P. Morgan Europe Limited  
25 Bank Street  
Canary Wharf  
London E14 5JP

### Company Secretary

Steven K Davidson ACIS  
Personal Assets Trust Administration Company Limited  
10 St. Colme Street  
Edinburgh EH3 6AA,

### Registrar

Computershare Investor Services plc  
The Pavilions, Bridgwater Road,  
Bristol BS99 6ZZ

### Auditor

Ernst & Young LLP  
Ten George Street  
Edinburgh EH2 2DZ



**aic**

The Association of  
Investment Companies

The Scottish Oriental Smaller Companies  
Trust plc is a member of the Association of  
Investment Companies



**First State**  
Stewart